



# MOHAMED SHIBILI PARAYIL

## SALESMAN

### EDUCATION

- **Diploma in Electrical & Electronics** (Kerala Technical Board, India)
- **Higher Secondary School Certification** (HSE Govt. of Kerala, India)

### EXPERIENCE

#### Sales Representative

Lulu Hyper Market, Al Barsha, Dubai

2020 – 2024

#### Duties & Responsibilities

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments

### SKILLS

- Multi-tasking
- Customer service
- Communication
- Time Management
- Cash Handling
- Problem Solving
- Sales Expertise
- Sales techniques
- Merchandising
- Product knowledge
- Upselling expertise
- Stock counting
- Visual merchandising
- Business development
- Conflict Resolution

### DRIVING LICENSE DETAILS

- License No : 4805919
- Issue Date : 17/10/2024
- Expiry Date : 17/10/2026
- Place of Issue : Dubai
- Permitted Vehicles : Light Vehicle

### PROFILE

I am seeking an opportunity to contribute to your progressive organization, where I can enhance my knowledge and skills in alignment with the latest industry trends. I aim to actively participate in the dynamic endeavors that drive organizational growth, thereby achieving personal fulfilment

### CONTACT

☎ +971 52 606 0987

✉ shibilshazz242@gmail.com

📍 Al Barsha1, Dubai

### PERSONAL DETAILS

- Nationality : Indian
- Date of Birth : 01/10/1997
- Gender : Male
- Marital Status : Single
- Visa Status : Employment Visa
- Language : English, Hindi