

# MOHAMMED BAHEEJ

### CONTACTS

Mobile: +971 50 383 2606 Emile: baheejmhd@gmail.com

DOB : 25/01/2000 UAE License Holder

## **PROFILE**

Dedicated professional with strong work ethic and the ability to build lasting relationship organized with the ability to successfully Multi-task. Able to motivate co workers to perform maximum potential.

### WORK EXPERIENCE

### AREEN EAST AND WEST LLC

2023 - PRESENT

Sale Merchandiser

- Planning and developing merchandising strategies
- Analyzing sales figures, customers reactions and market Trends to anticipate product needs
- Collaborating with buyers, suppliers, distributors and analysts to negotiate prices, quantities and timescales
- Getting to know the customer base and understanding their motivation and sales drivers
- · Reviewing customer feedback to predict sales trends and seasonal stock demand

#### **LULU GROUP INTERNATIONAL**

Merchandiser 2022-2023

- Collaborating with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales
- Visiting outlets & giving suggestions about the displays.
- Maximize customer interest and sales levels by displaying products appropriately
- Produce layout plans for stores and maintain store shelves and inventory
- Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc

#### **LULU GROUP INTERNATIONAL**

2021-2022

Office Assistant

- Conference room booking
- · Sending documents/cheques
- · Greeting and managing visitors
- · Routing documents for signature
- · Manage systems for all office functions

Sales Staff

 Responsible for seling goods and assisting customers on the selling floor

### HANDLING MARKET & BRANDS

#### **MARKETS**

- Carrefour
- Nesto

#### **BRANDS**

- Pegion
- Beesline
- Batiste
- Glysolid

- LuLu
- Spinneys
- Arm & Hammer
- FemFresh
- Nair
- Kamill

### **EDUCATION & COURSES**

#### HIGHER SECONDARY EDUCATION-XII

2016 - 2018

 Board of higher secondary education AKMHSS,Kottoor, Kerala

#### CCTV INSTALLATION TECHNICIAN (QP NO- ELE/Q4605)

 Sofcon India Pvt Ltd
PLC Automation Training Institute

### LANGUAGE

• ENGLISH

MALAYALAM

HINDI

TAMIL

## **SKILLS**

- · Strong organizational and decision making skills
- Excellent communication skills, both written and verbal.
- Knowledge of local roads and route
- Excellent critical thinking and problem-solving skills
- · Strong leadership and motivational skills
- Computer knowledge (Excel, Word)