



MOHAMMED FAHAD

Sales Executive

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PROFILE SUMMARY

Results-driven Sales Executive with 2+ years of proven success in exceeding sales targets and driving revenue growth. Adept at identifying and capitalizing on business opportunities, building strong client relationships, and closing high-value deals. Skilled in delivering tailored, customer-focused solutions that enhance client satisfaction and foster long-term loyalty. Strong communicator and team player committed to contributing to overall business success and continuous growth.

WORK EXPERIENCE

LAUNDRY SUPERVISOR

(2023 - 2025)

HAWA LAUNDRY EST, DUBAI, UAE

- Supervised daily laundry operations ensuring timely and quality service.
- Managed and trained staff to improve productivity and maintain discipline.
- Monitored laundry machines and coordinated maintenance to prevent downtime.
- Ensured adherence to hygiene and safety protocols throughout operations.
- Resolved customer complaints promptly to maintain high satisfaction levels.

SALES EXECUTIVE

(2022 - 2023)

BLACK & MART, ABU DHABI, UAE

- Generated and qualified leads to expand customer base and increase sales.
- Delivered tailored product presentations to meet client needs.
- Consistently met and exceeded monthly sales targets.
- Built and maintained strong customer relationships for repeat business.
- Prepared sales quotations, proposals, and contracts accurately.
- Conducted market and competitor research to identify new opportunities.
- Handled customer inquiries and resolved complaints promptly.
- Collaborated with marketing team on promotional campaigns and events.

LAUNDRY SUPERVISOR

(2020 - 2022)

AL TALAT, FUJAIRAH, UAE

- Oversaw laundry operations, ensuring efficiency and quality control.
- Maintained inventory of detergents, chemicals, and supplies.
- Trained team members and improved workflow processes.
- Handled customer feedback and implemented service improvements.
- Coordinated with vendors and suppliers to ensure timely stock availability.

LAUNDRY SUPERVISOR

(2018 - 2020)

ASM LAUNDRY, SHARJAH, UAE

- Coordinated daily laundry tasks to meet deadlines and quality standards.
- Supervised staff attendance, performance, and discipline.
- Conducted regular machine inspections and arranged servicing.
- Maintained records of orders, supplies, and staff schedules.
- Ensured compliance with health and safety regulations.

EDUCATION

HIGHER SECONDARY

SECONDARY

PTM HSS Thazhekode

SKILLS

- Lead Generation
- Customer Relationship Management
- Sales Presentation
- Active Listening
- Client Needs Analysis
- Adaptability
- Resilience and Persistence
- Self-Motivation
- Team Collaboration
- Problem Solving

LANGUAGES KNOWN

- English
- Arabic
- Hindi

PERSONAL DETAILS

- Date of Birth : 06/03/ 2000
- Marital Status: Single
- Passport No : S3163321
- Expiry Date : 19/08/2028