



MOHAMMED KOYA.C



CONTACT

@ akbarkoyapakara@gmail.com

+971589354070

DUBAI, UAE

<https://www.linkedin.com/in/mohkoya-chakkiyathil-391669113>



OBJECTIVE

My aim is to become a Salesman. I have all those skills related to this so I can use my skills and make the successful career in the field. My future plan is to make an excellent campaign about the product which will help me to gain a reputation for myself as well as the company. By doing so, I can contribute to the development of the company.



EXPERIENCE

AL GURG UNILEVER LLC,

MARCH, 2019 - May, 2022

MERCHANDISER

Unilever is one of the leading FMCG company with 400 brands spanning 14 categories of home, personal care and foods products,

Nature of Duties

- working closely with buyers and other merchandisers to plan product ranges
- meeting with suppliers, distributors and analysts
- managing budgets
- predicting sales and profits
- negotiating quantities and delivery time-scales
- supervising and training junior staff
- managing levels and distribution of stock
- handling supply/production problems as they arise
- setting stock promotions/price reductions as appropriate
- making financial presentations to senior managers
- assessing sales performance of different ranges



SKILLS

Great interpersonal, customer service, and communication skills,

Ability to work independently

Can work effectively under pressure and with minimum supervision

Highly organized and dedicated to work

A great team player

Can easily adapt to changes and new ideas

Good at handling different kinds of people

Ability to multitask



LANGUAGE

MALAYALAM

ENGLISH

HINDI

ARABIC



PERSONAL DETAILS

Visa status : Visit visa

Date of Birth : 02/02/1995

Marital Status : Married

Nationality : INDIA

NESTO GROUP ,UAE

05-2016 - 07-2018

Salesman

To be the leading retail brand in GCC countries following 3D (Duty, Development & Dedication) model with Exemplary Leadership Skills, Synergy in Processes & Customer Centric approach that delivers profitability and growth in a sustainable manner to the Stake

Nature of Duties

- Achieving sales target.
- Promoting sales through regular visit to customer and retail merchandising.
- Tracking and monitoring competitors products and activity.
- Increasing and maintaining the existing customer base in the market.
- Making daily sales and activity report.

UNITED INSURANCE,KERALA,INDIA

2014 - 2015

Data entry,

Nature of Duties

- Computer and technical skills (including software knowledge)
- Organisational and time management abilities.
- Administrative skills.
- Customer service skills.

INDUS MOTORS, KERALA ,INDIA

2013 - 2014

Mechanical ,

Nature of Duties

- effective technical skills.
- the ability to work under pressure.
- problem-solving skills.
- creativity.
- interpersonal skills.
- verbal and written communication skills.
- teamworking skills.



EDUCATION

ISIT, kerala,India

DEC 2014

DATA ENTRY AND CONSOLE OPERATION
B

Ceeg institute, kerala, India

2014

AUTO MOBILE ENGINEERING,
A

Kerala state education board, kerala, india

2013

HIGHER SECONDARY EDUCATION

Kerala state education board, kerala, india

2011

HIGH SCHOOL
A



LICENSE

License No : 3782889

Place of Issue : Dubai

Date of Issue : 14-01-2018

Date of Expiry : 14-01-2025



INTERESTS

SWIMMING

DRIVING

FOOTBALL



DECLARATION

I hereby declare that all the statements given above are true to my knowledge,

MOHAMMED KOYA.C