MOHAMMED KOYA.C

CONTACT

- @ akbarkoyapakara@gmail.com
- **+**971589354070
- OUBAI, UAE
- in https://www.linkedin.com/in/moh koya-chakkiyathil-391669113

SKILLS

Great interpersonal, customer and communication service. skills.

Ability to work independently

Can work effectively under pressure and with minimum supervision

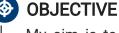
Highly organized and dedicated to work

A great team player

Can easily adapt to changes and new ideas

Good at handling different kinds of people

Ability to multitask



My aim is to become a Salesman. I have all those skills related to this so I can use my skills and make the successful career in the field. My future plan is to make an excellent campaign about the product which will help me to gain a reputation for myself as well as the company. By doing so, I can contribute to the development of the company.

EXPERIENCE

AL GURG UNILEVER LLC.

MARCH, 2019 - May,2022

MERCHANDISER

Unilever is one of the leading FMCG company with 400 brands spanning 14 categories of home, personal care and foods products,

Nature of Duties

- working closely with buvers and other merchandisers to plan product ranges
- meeting with suppliers, distributors and analysts
- managing budgets
- predicting sales and profits
- negotiating quantities and delivery time-scales
- supervising and training junior staff
- managing levels and distribution of stock
- handling supply/production problems as they arise
- setting stock promotions/price reductions as appropriate
- making financial presentations to managers
- assessing sales performance of different ranges

LANGUAGE

MALAYALAM

ENGLISH

HINDI

ARABIC

PERSONAL DETAILS

Visa status : Visit visa

Date of Birth : 02/02/1995

Marital Status: Married

Nationality : INDIA

NESTO GROUP, UAE

05-2016 - 07-2018

Salesman

To be the leading retail brand in GCC countries following 3D (Duty,

Development & Dedication) model with Exemplary Leadership Skills,

Synergy in Processes & Customer Centric approach that delivers

profitability and growth in a sustainable manner to the Stake

Nature of Duties

- Achieving sales target.
- Promoting sales through regular visit to customer and retail merchandising.
- Tracking and monitoring competitors products and activity.
- Increasing and maintaining the existing customer base in the market.
- Making daily sales and activity report.

UNITED INSURANCE, KERALA, INDIA

2014 - 2015

Data entry,

Nature of Duties

- Computer and technical skills (including software knowledge)
- Organisational and time management abilities.
- Administrative skills.
- Customer service skills.

INDUS MOTORS, KERALA, INDIA

2013 - 2014

Mechanical.

Nature of Duties

- effective technical skills.
- the ability to work under pressure.
- problem-solving skills.
- creativity.
- interpersonal skills.
- verbal and written communication skills.
- teamworking skills.

S EDUCATION

ISIT, kerala,India

DEC 2014

DATA ENTRY AND CONSOLE OPERATION B

Ceeg institute, kerala, India

2014

AUTO MOBILE ENGINEERING,

Kerala state education board, kerala, india

2013

HIGHER SECONDARY EDUCATION

Kerala state education board, kerala, india

2011

HIGH SCHOOL

LICENSE

License No : 3782889
Place of Issue : Dubai
Date of Issue : 14-01-2018
Date of Expiry : 14-01-2025

INTERESTS

- SWIMMING
- DRIVING
- ◆ FOOTBALL

DECLARATION

I hereby declare that all the statements given above are true to my knowledge,

MOHAMMED KOYA.C