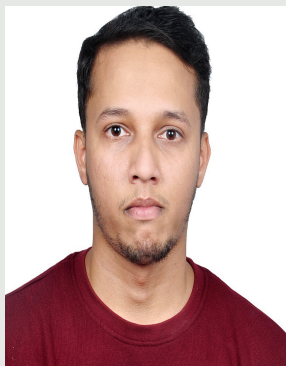


MOHAMMED KOYA.C

**Address:**

Dubai - UAE

Phone:

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Email:

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Date of Birth:

02/02/1995

Marital Status:

Married

LinkedIn:

<http://linkedin.com/in/mohammed-koya-chakkiyathil-391669113>

Visa Status:

Visit visa

Summary

My aim is to become a Salesman. I have all those skills related to this so I can use my skills and make the successful career in the field. My future plan is to make an excellent campaign about the product which will help me to gain a reputation for myself as well as the company. By doing so, I can contribute to the development of the company.

Experience

March 2019 May 2023

Merchandiser Al gurg uniliver (DUBAI)

Unilever is one of the leading FMCG company with 400 brands spanning 14 categories of home, personal care and foods products,

Nature of Duties

- working closely with buyers and other merchandisers to plan product ranges
- meeting with suppliers, distributors and analysts
- managing budgets
- predicting sales and profits
- negotiating quantities and delivery time-scales
- supervising and training junior staff
- managing levels and distribution of stock
- handling supply/production problems as they arise
- setting stock promotions/price reductions as appropriate
- making financial presentations to senior managers
- assessing sales performance of different

May 2016 August 2018

Salesman Nesto group (DUBAI)

To be the leading retail brand in GCC countries following 3D (Duty, Development & Dedication) model with Exemplary Leadership Skills, Synergy in Processes & Customer Centric approach that delivers profitability and growth in a sustainable manner to the Stake

Nature of Duties

- Achieving sales target.
- Promoting sales through regular visit to customer and retail merchandising.
- Tracking and monitoring competitors products and activity.
- Increasing and maintaining the existing customer base in the market.
- Making daily sales and activity report.

2014 2015

Data enty United India insurance (KERALA)**Nature of Duties**

- Computer and technical skills (including software knowledge)
- Organisational and time management abilities.
- Administrative skills.
- Customer service skills.

Mechanical Indus motors (KERALA)**Nature of Duties**

- effective technical skills.
- the ability to work under pressure.
- problem-solving skills.
- creativity.
- interpersonal skills.
- verbal and written communication skills.
- teamworking skills.

Education

2013 2014

Ceeg institute Diploma in mechanical engineering

2011 2013

Cpphmhs's ozhur Higher secondary

2001 2011

Cpphmhs's ozhur High school**Languages**

English Native

Malayalam Native

Hindi Native

Arabic Advanced

Additional Skills

Great interpersonal, customer service, and communication skills,

Ability to work independently

Can work effectively under pressure and with minimum supervision

Highly organized and dedicated to work

A great team player

Can easily adapt to changes and new ideas

Good at handling different kinds of people

Ability to multitask

Driving license

License No : 3782889

Place of Issue : Dubai

Date of Issue : 14-01-2018

Date of Expiry : 14-01-2025

Interest

- SWIMMING
- DRIVING
- FOOTBALL

Declaration

I hereby declare that all the statements given above are true to my knowledge,