

# MOHAMMED KOYA.C

**Address:**

Dubai - UAE

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**Date of Birth:**

02/02/1995

**Marital Status:**

Married

**LinkedIn:**

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**Visa Status:**

Visit visa

## Summary

My aim is to become a Salesman. I have all those skills related to this so I can use my skills and make the successful career in the field. My future plan is to make an excellent campaign about the product which will help me to gain a reputation for myself as well as the company. By doing so, I can contribute to the development of the company.

## Experience

March 2019 May 2023

### Merchandiser Al gurg uniliver (DUBAI)

Unilever is one of the leading FMCG company with 400 brands spanning 14 categories of home, personal care and foods products,

#### Nature of Duties

- working closely with buyers and other merchandisers to plan product ranges
- meeting with suppliers, distributors and analysts
- managing budgets
- predicting sales and profits
- negotiating quantities and delivery time-scales
- supervising and training junior staff
- managing levels and distribution of stock
- handling supply/production problems as they arise
- setting stock promotions/price reductions as appropriate
- making financial presentations to senior managers
- assessing sales performance of different

May 2016 August 2018

### Salesman Nesto group (DUBAI)

To be the leading retail brand in GCC countries following 3D (Duty, Development & Dedication) model with Exemplary Leadership Skills, Synergy in Processes & Customer Centric approach that delivers profitability and growth in a sustainable manner to the Stake

#### Nature of Duties

- Achieving sales target.
- Promoting sales through regular visit to customer and retail merchandising.
- Tracking and monitoring competitors products and activity.
- Increasing and maintaining the existing customer base in the market.
- Making daily sales and activity report.

2014 2015

### Data enty United India insurance (KERALA)

#### Nature of Duties

- Computer and technical skills (including software knowledge)
- Organisational and time management abilities.
- Administrative skills.
- Customer service skills.

**Mechanical Indus motors (KERALA)****Nature of Duties**

- effective technical skills.
- the ability to work under pressure.
- problem-solving skills.
- creativity.
- interpersonal skills.
- verbal and written communication skills.
- teamworking skills.

**Education**

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2013 2014

**Ceeg institute Diploma in mechanical engineering**

2011 2013

**Cpphmhs's ozhur Higher secondary**

2001 2011

**Cpphmhs's ozhur High school****Languages**

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English Native

Malayalam Native

Hindi Native

Arabic Advanced

**Additional Skills**

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Great interpersonal, customer service, and communication skills,

Ability to work independently

Can work effectively under pressure and with minimum supervision

Highly organized and dedicated to work

A great team player

Can easily adapt to changes and new ideas

Good at handling different kinds of people

Ability to multitask

**Driving license**

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License No : 3782889

Place of Issue : Dubai

Date of Issue : 14-01-2018

Date of Expiry : 14-01-2025

**Interest**

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- SWIMMING
- DRIVING
- FOOTBALL

**Declaration**

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I hereby declare that all the statements given above are true to my knowledge,