



**Mob: +971-559258682**

**Email:**

**rafipgd111213@gmail.com**

**Address: Dubai, UAE**

### **CARRER OBJECTIVES**

A suitable position with an organization where I can utilize the best of my skills, abilities that fit to my educational qualification and experience. A place where I am encouraged and permitted to be an active participant and able to contribute to the vital development of the company.

### **PERSONAL DETAILS**

Nationality : Indian

Gender : Male

Marital status: Single

Passport No : W7831378

Visa Status : Visit Visa

### **LANGUAGE**

English, Arabic, Malayalam

### **EDUCATION**

B.A

Ms. Office (Word ,Excel  
PowerPoint etc.)

# **MOHAMMED RAFI**

## **POSITION: SALES**

### **WORKEXPERIENCE**

- ❖ 2 years work experience as a **SALES** in **LULU HYPERMARKET** in Cochin, Kerala, India

#### **DUTIES AND RESPONSIBILITIES**

- ❖ Planning and developing merchandising strategies.
- ❖ Analyzing sales figures, market trends and customer behavior to determine product needs.
- ❖ Stocking sales floor shelves and creating attractive product displays.
- ❖ Determining the need for and implementing product promotions, price changes, mark downs, clear outs, etc.
- ❖ Ensuring retail staff are well informed on product details and promotions.
- ❖ Maintaining and tracking inventory.
- ❖ Liaising between customer and company.
- ❖ Forecasting sales and profits.
- ❖ Managing budgets.
- ❖

### **SKILLS**

- ❖ Communication skills
- ❖ Attention to Detail
- ❖ Problem Solving
- ❖ Time Management Skills
- ❖ Active listening
- ❖ Communication
- ❖ Empathy
- ❖ Relationship building
- ❖ Prospecting
- ❖ Storytelling
- ❖ Persuasiveness
- ❖ Adaptability

### **DECLARATION**

I hereby Declare that the above details, which I give, is true and correct to the best of my knowledge and belief. If selected I assure that I would perform to the best of my abilities, early awaiting a positive response.