



# MUHAMMED AKMAL

## VAN SALESMAN

DEIRA DUBAI, UAE • 0503897384 • mohammedakmal1357@gmail.com

Manuel License no - 2589828, From 15-05-2018 To 13-05-2026

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### SUMMARY

Experienced Van Sales Executive with over 5 years in FMCG, skilled in direct sales, route planning, and customer service. Proven track record in achieving targets, managing inventory, and timely deliveries. Strong in building client relationships, increasing repeat business, and ensuring excellent service. Holds a valid license with a clean driving record.

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### WORK EXPERIENCE

#### Van Salesman - FMCG , Al Jawad FoodStuff LLC- Abudhabi

- Delivered FMCG products to retail outlets across assigned routes, ensuring timely and accurate deliveries.
- Built and maintained strong relationships with store owners, resulting in increased repeat orders and brand loyalty.
- Achieved and often exceeded daily and monthly sales targets through effective upselling and relationship management

#### Driver Cum Sales Man , Ahmed Sulthan Trading - Dubai

- Delivered products to customers while promoting and upselling items to increase sales revenue.
- Built strong relationships with clients, ensuring repeat business and high customer satisfaction.
- Achieved or exceeded daily and monthly sales and delivery targets consistently.

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### SKILLS

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|--|------------------------|
| • Customer Relationship Management     | • Clean Driving Record |
| • Communication & Interpersonal Skills | • Sales Reporting      |
| • Vehicle Maintenance & Safety Checks  | • Inventory Management |
| • Cash Handling & Payment Collection   | • Team Collaboration   |

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### EDUCATION

#### Mechanic Diesel (NCVT)

#### Higher Secondary - Computer Science

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### LANGUAGES

- English
- Arabic
- Hindi

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### ACHIEVEMENTS

- Increased monthly sales by 20% through effective upselling and excellent customer service.
- Consistently met or exceeded daily sales and delivery targets for consecutive months.
- Built and retained a loyal customer base, leading to repeat business and client referrals.
- Reduced fuel and route costs by optimizing delivery routes, saving time and resources.
- Maintained vehicle in top condition, reducing downtime and repair costs by regular checks.