



MUHAMMED ANAS MADTHINGAL

Sales Supervisor

PROFILE

A determined sales supervisor who is constantly looking for new opportunities and ways of working that will create a better business.

Maxine is organized analytical with excellent attention to detail and a strong customer service ethos, he is able to meet and exceed customers' Expectations

Every time as a true professional he works hard to know who her competitors are and what they did in market, right now she would like to join a company that strongly support professional developments and would like to join a company

That strongly support professional development and career progression and encourages its employees to gain professional qualifications

CONTACT

PHONE:
+971 52 238 1377

Location
United Arab Emirates

EMAIL:
anasmhd1457@gmail.com

PERSONAL DETAILS

Date of birth : 28-11-1998
Nationality : Indian
Marital Status : Married
Gender : Male

UAE VALID LICENSE

LICENSE NO: 2716122 LIGHT VEHICLE
(MANUEL)

LANGUAGES

English
Hindi
Malayalam

Education

SSLC – High School Education
Kerala INDIA (MARKAZ HSS KARANTHUR)

Experience

ADNOC Distribution – Sharjah UAE,
Position : sales Supervisor
Duration : 2019 to 2022.

PACIO LLC Jewelry Deigning – Kerala India
Position : sales Manager
Duration : 2017 to 2019

Coco kaya L.L.C – Abu Dhabi UAE
Position : Marketing Sales
Duration : 2 Months

- * Greet and assist customers
- * Respond to customer inquiries and complaints
- * Direct and supervise employees engaged in sales, taking inventory, reconciling cash receipts, or in performing services for customers
- * Monitor sales activities to ensure that customers receive satisfactory service and quality goods
- * Inventory stock and reorder when necessary
- * Instruct staff on how to handle difficult or complicated sales
- * Meet financial objectives by preparing an annual budget; scheduling expenditures; analyzing variances and initiating corrective actions
- * Formulate pricing policies and accuracy
- * Attend trade shows to identify new products and services
- * Coach, counsel, recruit, train and discipline employees
- * Utilize information technology to record sales figures for data analysis
- * Help customers find items in the store.
- * Check for stock at other branches or order requested stock for customers.
- * Provide customers with information about items.
- * Present, promote and sell products/services using solid arguments to existing and prospective customers
- * Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- * Establish, develop and maintain positive business and customer relationships
- * Expedite the resolution of customer problems and complaints to maximize satisfaction
- * Achieve agreed upon sales targets and outcomes within schedule
- * Coordinate sales effort with team members and other departments

Core Skills

- * Management skill
- * Exceptional customer services skills.
- * Complaint / issue resolution.
- * Calm and decisive under pressure
- * Well organized/ time management.
- * Report Writing and editing.
- * Phone, emailing and face-to-face communication.
- * Teamwork and support.
- * Multitasking.
- * Effective communication.
- * Attention to details.

Declaration

I certify that the above are true and correct to the best of my knowledge and ability if given a chance to serve you. I assure that I will execute my duties for the total satisfaction of my Superior.