

# MUHAMMED ASLAM



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UNITED ARAB EMIRATES



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## EDUCATION

BACHELOR OF COMPUTER

APPLICATION

CALICUT UNIVERSITY

2018 - 2021

## LANGUAGES KNOWN

ENGLISH

HINDI

MALAYALAM

## DRIVING LICENSE

Number :1226650

Country : United Arab Emirates

Expiry : 09/10/2026

## OTHER DETAILS

Date of Birth : 24/11/2000

Martial status : Single

Nationality : Indian



## PROFILE SUMMARY

- Sales merchandiser known for driving sales growth and brand visibility through strategic planning and execution. Skilled in inventory management, trend analysis, and supplier relationships, I consistently exceed revenue targets by curating compelling assortments and leveraging data-driven insights. With a passion for innovation and a track record of success, I'm Committed to delivering impactful results in dynamic retail environment.
- IT Support professional with expertise in resolving technical issues, providing timely assistance to end-users, and maintaining network infrastructure. Proficient in troubleshooting hardware, software, and network problems to ensure seamless operations.
- Dynamic Sales Executive with a proven track record in driving revenue growth through strategic client acquisition and retention. Skilled in identifying market opportunities, building strong relationships, and closing high-value deals. Offers exceptional communication, negotiation skills, and expertise in the sales process.



## WORK EXPERIENCE

### SALES MERCHANDISER

#### ABUDHABI COOPERATIVE SOCIETY DUBAI, UAE

- Produces store sales by providing point-of-purchase and shelf management services.
- Maintains customer relationships.
- Answers the questions, responding to special requests, and describes product features.
- Maintains inventory by restocking shelves.
- Observing inventory levels and arranging for return and credit for damaged products.
- Completes call report by observing display and pricing of competitors products.
- Provides information by reporting growth, expansion, or closing of retail locations in assigned territory.
- Maintains quality results by following and enforcing standards.

### BUSINESS DEVELOPMENT EXECUTIVE

#### THINK & LEARN PRIVATE LIMITED BANGLORE, INDIA

- Proactively reached out to potential customers, introducing them to our educational products and services.
- Employed persuasive communication techniques to effectively highlight the benefits and value of our offerings, resulting in significant improvements in conversion rates.
- Conducted thorough needs assessments to tailor product recommendations to each customers unique requirements.
- Leveraged in-depth product knowledge to address customer queries and concerns comprehensively

### IT SUPPORT EXECUTIVE & SOFTWARE TESTER

#### SOFTEN TECHNOLOGIES KOCHI, INDIA

- Installing and Configuring printers, routers, scanners, monitors and other accessories .
- Installing Operating System and Software's.
- Troubleshooting workstation issues.
- Managing and Maintaining Biometric devices.
- Providing support and solving IT issues remotely via phone and screen sharing.
- Executing comprehensive test plans and strategies for diverse applications.
- Skilled in manual and automated testing methodologies, identifying defects, and collaborating with development teams to ensure product quality