



# MUHAMMED FAJAR T M

## SALES REPRESENTATIVE

### CONTACT

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📍 Deira, Dubai

### EDUCATION

#### WILLIAM CARREY UNIVERSITY

- BA General
- 2013-2015

#### CBSE

- Plus two
- 2011-2012

### SKILLS

- Product Knowledge
- Goal Oriented
- Relationship Building
- Time Management
- Communication
- Adaptability
- Negotiations and Closing

### LANGUAGES

- English
- Malayalam
- Hindi
- Tamil

### PROFILE

"Dynamic and results-driven sales professional with a strong background in building client relationships and achieving ambitious targets. Known for a proactive approach to problem-solving and a keen understanding of market trends, I leverage excellent communication skills to foster trust and drive revenue growth. Ready to bring my expertise and enthusiasm to a team-oriented environment where I can contribute to continued success and customer satisfaction."

### WORK EXPERIENCE

● **GULFCO Juma Al Majid Holding Group LLC,** 2022 - 2024

Sales representative

- Travel within sales territory to meet customers
- Merchandising
- Build and maintain relationship with new and repeat customers

● **Amaken Party Banquet Event Management,** 2021-2022  
**Fujairah**

Event Coordinator

- Collaborated with clients to understand event goals, budget, and preferences. Develop comprehensive event plans and timelines.
- Research and negotiate with vendors, including venues, caterers, photographers, AV technicians, and entertainment providers.

● **Shaba enterprises, Trivandrum** 2016-2020

Sales and Marketing Executive

- Travel Consultant
- guidance on destinations, travel routes, accommodations, and activities based on clients' preferences, budgets, and interests.
- Managing financial transactions, providing quotes, and processing payments for bookings.

### ADDITIONAL DETAILS

VALID UAE DRIVING LICENSE

DOB - 06-05-1995

Nationality - Indian

Marital Status - Married