



MUHAMMED SAJID

OBJECTIVE

To work in a dynamic organization where I can elevate my professional skills and abilities and utilize those for securing benefits for the organization and my own self & seeking a suitable position in professionally managed organization such as yours that offers authority, responsibility, personal development and growth

CONTACT DETAILS

 **+971 544829361**

 **sajidtp478@gmail.com**

 **SHARJAH, UAE**

PERSONAL INFORMATION

Date of Birth : 17/10/199
Nationality : India
Marital Status : single
Language Known : Hindi, English
Arabic
Passport No : X6778605
Visa Status : Visit Visa

EDUCATION QUALIFICATION

Bachelor's degree completed

PRIST UNIVERSITY - India

DECLARATION

I, hereby declare that the above information are true and I will be responsible for any wrong information

WORK EXPERIENCE

❖ **Surgical equipment's representative**

MEDEVAC SURGICAL

India -(6 months)

Duties and Responsibility

- ❖ Cold call and visit prospects on location
- ❖ Set appointments with hospital staff and administrators
- ❖ Manage all leads and customers within a defined territory
- ❖ Build relationships with hospital staff
- ❖ Educate medical staff on the benefits of medical devices
- ❖ Provide product demonstrations and support
- ❖ Place replenishment orders at existing accounts
- ❖ Maximize profits by upselling and cross selling additional products
- ❖ Communicate between sales, marketing, and support teams to improve customer experience
- ❖ Collect, analyze, and present field sales data to assist with strategy planning and implementation.

PERSONAL SKILLS

- ❖ Customer Service
- ❖ Problem Solver
- ❖ Time Management
- ❖ Computer Skills
- ❖ Adaptability