

Muaaz Ammar khadem Aljamea

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Senior Relationship Manager, Professional Banker, BDM, Customer Support & Services Specialist, Sales Professional, Senior Finances Executive, Business Relationship Consultant

Experience

01/2022 to present

Islamic finance executive:

ADIB: Abu Dhabi Islamic Bank, Dubai

- In charge of all types of personal finances with attractive rates.
- Able to buy out all customer's liabilities from other banks and other financial institutions.
- Tailor the bank products with customer needs.
- Responsible for delivery of assigned targets through partnership with product and segment teams. * Ensure profitability, pricing and apply right sourcing channels.
- Help identify potential of customer value through segmentation of portfolio management initiatives. * Reach out to potential clients and markets in order to ascertain their needs from a finance company

02/2019 to 10/2020

Sales Department Officer

Al Hafi Food Stuff Company, Syria

- Follow up the sales volume in the company
- Supervising the sales department staff and organizing work
- Raising the percentage of profits in the company

02/2016 to 12/2018

Accountant and Public Relations Manager

Khadem Aljame Trading Company, Syria

- Organizing the import permit for the required materials
- Receipt of Bills of lading
- Customs and clearance of goods
- Receiving and archiving goods according to the models and

Highlights

- Results-oriented
- Business development
- Effective marketing
- Organizational capacity
- Operability and commitment
- Ability to motivate staff and maintain good relations
- Resistance to stress
- Good manners

Education

Bachelor's degree, Finance and Banking at Al-rasheed International University For Science & Technology, syria

skills

- Ability to Work under pressure
- Ability to work in groups
- Works on arithmetic software

Training:

Emirates institute for banking and financial studies (Training) Training Institute: Customer journey mapping

Date Attended: March 2022 (5 hours)