



SURAJ BASHYAL

Sales Executive

Bur Dubai UAE

056-8843942

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ABOUT ME

Successful in increasing sales dramatically by creating innovative strategies for advertising campaigns to engage existing and new customers. Responsive to customer needs and preventing escalation of issues while adhering to company goals.

Driven to achieve the best results for customers.

Bilingual Account Executive with excellent skills in resolving issues, building relationships, and providing dynamic customer service. Successful in recognizing and boosting new and repeat business opportunities. Seeking similar employment in an organization.

Experienced Customer Service Supervisor with outstanding success in lead generation and resolving customer disputes and issues courteously. Consistently working toward increasing business opportunities. Creates and presents outstanding client initiatives by effectively communicating advantages for client participation. sales executive with previous experience as sales executive and looking to join the executive team of a pioneering organization with ambitious plans for growth. Loyal and approachable sales exeutive with a strong belief in customer focus. A quick learner who is passionate about helping customers and achieving the best shopping experiences.

DRIVING LICENSE

Driving license category
Light vehicle valid till 2027
QATAR & International

LANGUAGES

ENGLISH HINDI NEPALI BASIC ARABIC

PERSONAL DETAILS

Date of birth
07 dec 1983

Nationality
Nepali

Visa status
Transferable

Marital status
Married

WORK EXPERIENCE

ALI BIN ALI ESTABLISHMENT
DOHA

Jan 2015 - Oct 2023

Sales Executive

- Continuously improved customer service, brand awareness and company's reputation by providing P&G products.
- Improved efficiency of operations, tracked weekly sales and produced reports for senior management to initiate plans for corrective action as deemed appropriate.
- Made adjustments to sales procedures by tracking customer behavior, market trends, and current market share to realign company goals.
- Collaborated with Unit manager and shared skills and expertise to communicate electively and persuasively with clients and close deals.

ALI BIN ALI ESTABLISHMENT
DOHA

Dec 2010 - Dec 2014

Cash Van Sales Executive

- Assessed changing markets, customer conditions, and competitor data and initiated update of account plans accordingly.
- Responded immediately to customer questions, concerns, and challenges by offering actionable and effective resolutions and achieved high customer satisfaction ratings.
- Produced contracts that included all pricing and service terms.
- Developed and increased sales by efficiently managing accounts and building good client relationships.

ALI BIN ALI ESTABLISHMENT
DOHA

Jul 2008 - Oct 2010

Merchandiser

- Implemented innovative plans that promoted key products, resulting in revenue.
- Prepared attractive displays to attract customer interest to increase revenues.
- Responsible for updating displays including window displays and mannequins to advertise product lines and represent seasonal changes.

ALSHAYA INTERNATIONAL CO
DOHA

Feb 2005 - Jun 2008

Storekeeper

- Managed and organized storage areas with specific product requirements and accessibility in mind.
- Verified quantity and quality of shipments and requested refunds or replacement of rejected items that were returned as substandard.
- Responsible for all customer records, order, shipment and inventory documents to keep all records accurate and up-to-date.
- Responsible for preparing inventory for shipment by preparing shipment documents, tagging, labeling and securing items on pallets ready for transport.

EDUCATION

MILLENNIUM COLLAGE

Nepal,Palpa
2004

High School Diploma

SKILLS

SUPERVISION

QUICK LEARNER

EXCELLENT COMMUNICATION

TIME MANAGEMENT SKILLS

TEAM MANAGEMENT