



# MUHAMMED RASHID

BUSINESS DEVELOPMENT EXECUTIVE

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Location Abudhabi., UAE

## EDUCATION

**2017 BSC Cardio Vascular Technology.**  
YENEOYA MEDICAL COLLEGE

**2015 Higher Secondary School**  
CPNMGHSS MATHAMANGAL.AM.

## EXPERTISE

- Management Skills
- Digital Marketing
- Negotiation
- Critical Thinking
- Leadership
- Coaching

## LANGUAGE

English

Hindi

Malayalam

## ABOUT ME

Skilled Sales Executive with solid experience at the managerial level and well knowledge in various cuisines field. I have expert knowledge of the selling process and I fully recognize the human and emotional aspects of buying and selling. Proficient with various Customer management software and vendor management strategies. Extremely detail-oriented, with a positive, upbeat personality.

## EXPERIENCE

◆ **Bin Ali Medical supplies, Adu Dhabi** **2024**  
Marketing Executive

- Conduct surveys to identify potential customers and target market for specific products/services
- Prepare and present business proposals to clients to indicate interest in providing sales offer
- Deliver sales pitches to convince clients to order or purchase medical products/services
- Provide demonstration of products to highlight its qualities and efficacy
- Build and maintain positive work relationships with clients to create a rapport that allows for future business deals
- Help resolve any issues or customer complaints regarding a product or service

◆ **April General Trading, Abu Dhabi** **2023-2024**  
Sales Manager

◆ **GRAND TEJUS CLOTHINGS. 2019-2022**  
Sales Executive

- Participating in sales team meetings.
- Collaborate within teams to achieve better results.
- Prepares reports by collecting, analyzing, and summarizing information.
- Inspecting inventory in stock and the quality of the product on display
- Control the costs of the commodities and make sure the availabilities.
- Contributes to team effort by accomplishing related results as needed.

I hereby declare that all the above-furnished details are true up to the best of my knowledge and it is bonafide. I am also confident in my ability to work in a team and to achieve the task given to me the best of my knowledge.

Muhammed Rashid