



M. MOHAMED AASIFF

Career Objectives

Seeking a challenging position in a reputable and progressive company, where I can invest all my professional expertise, qualification and valuable experience to the optimum level to facilitate mutual growth for both the organization and career

Work Experience

Shift Manager

Jan 2022 - Jun 2023

Hardcastle Restaurant Pvt. Ltd. | Chennai, India

- Reduced employee turnover by implementing effective retention strategies such as recognition.
- Worked closely with team members to schedule breaks and shifts to meet state regulations
- Achieved consistent customer satisfaction by addressing concerns promptly and professionally.
- Monitored inventory levels closely, maintaining optimal stock availability while minimizing waste and cost.
- Coached crew members to optimize performance and motivate toward more efficient work.

Sales Coordinator

Nov 2023 - Oct 2024

Deceler | Chennai, India

- Coordinate sales team by managing schedules, filing important documents and communicating relevant information
- Ensure the adequacy of sales-related equipment or material
- Respond to complaints from customers and give after-sales support when requested
- Store and sort financial and non-financial data in electronic form and present reports
- Handle the processing of all orders with accuracy and timeliness
- Inform clients of unforeseen delays or problems

Declaration

I hereby declare that all the details mentioned above are in accordance with the truth and fact as per my knowledge and I hold the responsibility for the correctness of the above-mentioned particulars

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Dubai, UAE

EDUCATION

- Master of Business Administration, Marketing & HR, Dr. MGR. Research & Education Institute, Chennai, India.
- B. com : General Studies, HKRH College, Uthamapalayam, Tamil Nadu, India.

PERSONAL DETAILS

Nationality : Indian
Gender : male
Marital Status : Single
Date of Birth : 15/07/2000
Passport No : Y8975543
Visa Status : Visit Visa

LANGUAGE

English
Tamil
Malayalam

KEY SKILLS

- Sales forecasting
- Sales strategies
- Sales strategy development
- Time management
- Accountable
- Adaptability and flexibility
- Analytical thinking
- Creating, organizing and updating sales databases
- Data analysis
- Data Entry
- Detail-oriented
- Leadership
- Negotiation