

MA. SOCORRO S. FAUR

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About Me

Experienced and detail-oriented professional with over 8 years in sales supervisor, managing teams and exceeding sales target, developing and implementing effective sales strategies. Adept at leading and developing high performing teams to deliver outstanding customer service and achieve company goals. I am committed to leveraging my skill to drive sales performance and contribute to the success of my next team.

Work History

❖ FEBRUARY 2013 – DECEMBER 2020

SALES SUPERVISOR, MAF CARREFOUR HYPERMARKET – DOHA QATAR

➤ DUTIES AND RESPONSIBILITIES

- *Led a team of 25 associates, direct supervise employees engaged in sales inventory taking.
- *Supervised the ordering process for market department(vegetables, fish, bakery and butchery section).
- *Accurately forecasting demand and reducing waste by 15%.
- *Managed product displays resulting in a 20% increasing in sales of a featured items
- *Maintained supplier relationship to ensure consistent quality of products in market department.
- *Maintained store presentation to ensure the selling environment is customer ready at all times.

❖ MARCH 2010 – JUNE 2012

CASHIER, SUPERMARKET – ALABANG MUNTINLUPA PHILIPPINES

➤ DUTIES AND RESPONSIBILITIES

- *Manage transaction with customers using the point-of-sales systems.
- *Scan products and ensure accurate pricing.
- *Take cash, credit and debit card payments and issue receipts, refunds, change or tickets.
- *Cross-sell or upsell products and resolve customer complaints and concerns.

❖ NOVEMBER 2007 – FEBRUARY 2010

SALES ASSOCIATE, DEPARTMENT STORE – MAKATI PHILIPPINES

➤ DUTIES AND RESPOSIBILITIES

- *Greet customers as they enter the store and answer customer questions and assist with requests
- *execute purchases and returns at the cash register while checking for accuracy.
- *Restock and organize merchandise on the sales floor.
- *Resolve customer complaints and issues in a timely and professional manners.

Education

- ❖ APRIL 2005
MIDWIFERY, SORSOGON COMMUNITY COLLEGE
(SORSOGON CITY)

Training Record

- ❖ OCTOBER 2016
FOOD HYGIENE TRAINING
MAF CARREFOUR MARKET QATAR, WAKRA BRANCH
- ❖ DECEMBER 2015
FOOD SAFETY & HYGIENE TRAINING BASIC LEVEL
RMK THE EXPERT FZ LLC, UAE DUBAI KNOWLEDGE VILLAGE
- ❖ NOVEMBER 2013
TRAINING OF BASICS HYGIENE
MAJID AL FUTTAIM (CARREFOUR LANDMARK DOHA QATAR)
- ❖ MARCH 2006
CIVIC WELFARE TRAINING SERVICE (CWTS) COMPONENT OF THE NATIONAL SERVICE
TRAINING PROGRAM (NSTP) SCHOOL OF MIDWIFERY, SORSOGON CITY

Achievements

- ❖ Exemplary Attendance of the Month
- ❖ Highest Sales Plan Achiever of the Month
- ❖ Best Staff of the Month

I hereby certify that the above information are true and correct to the best of my knowledge and belief.

MA. SOCORRO S. FAUR

APPLICANT