

# MOHAMMED MAAZ KHAN

## CONTACT

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📍 Discovery gardens, Street 03



## OBJECTIVE

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Dedicated and results-driven retail management professional with over 7 years of experience in leading store operations, team management, and sales growth for top supermarket brands. Seeking to leverage my expertise in customer service, inventory control, and strategic planning to drive operational excellence and profitability in a dynamic retail environment.

## EXPERIENCE

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*08-02-2017 - 27-11-2020*

- **Assistant Manager**

Star Supermarket

Assistant Manager

Star Supermarket, February 2017 – November 2020

Assisted in daily operations, including inventory management, stock replenishment, and vendor coordination.

Supervised and trained staff, ensuring efficient customer service and adherence to company policies.

Monitored sales performance, implemented promotions, and contributed to achieving sales targets.

Handled customer inquiries and complaints, providing timely resolutions to enhance customer satisfaction.

Managed cash handling procedures and end-of-day financial reconciliations.

*11-02-2021 - 29-07-2024*

- **Manager**

Ratnadeep Supermarket

Store Manager

Ratnadeep Supermarket, February 2021 – July 2024

Led overall store operations for one of India's largest supermarket brands, ensuring efficient day-to-day activities.

Managed a team of 30+ employees, overseeing training, performance evaluations, and staff scheduling.

Analyzed sales data and customer feedback to implement strategies for improving profitability and customer satisfaction.

Controlled inventory, coordinated with suppliers, and optimized stock levels to reduce wastage and increase turnover.

Developed and executed promotional campaigns, leading to a 15% increase in sales over two years.

Ensured compliance with health, safety, and corporate policies while maintaining high standards of store presentation.

## SKILLS

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1. Leadership 2. Operations 3. Inventory 4. Supervision 5. Sales 6. Customer Service 7. Training 8. Problem-solving 9. Teamwork 10. Merchandising 11. Communication 12. Planning 13. Budgeting 14. Time Management 15. Vendor Management

80%



## ACTIVITIES

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- Enjoy playing and watching cricket, both professionally and casually. Regularly read books on a variety of topics to expand knowledge and improve skills. Watch documentaries on history, science, and world cultures over weekends. Engage in sports during free time to stay active and maintain a balanced lifestyle.

## LANGUAGES

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- English Hindi Urdu



