

Mahesh Nepali

Retail Store Manager



CONTACT



+971509678053



mahesh1989nepali@gmail.com



United Arab Emirates, Dubai



TEDUCATION

2005 - 2007

High school Graduate

Lord Buddha College, Nepal, Biratnagar



LINKS



(in) mahesh-nepali-68ab08122



LANGUAGES

English, Hindi



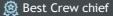
AWARDS



😥 Best store manager Top



🔯 Sales Man





PROFESSIONAL SUMMARY

I am an experienced Retail Store Manager with 8 years of experience in leading teams, managing store operations and developing strategies to increase sales. I have a proven track record of achieving results through effective planning, organization and communication. My greatest strengths are my leadership skills, problem-solving ability and organizational skills. I have been able to maximize sales and customer satisfaction by making data-driven decisions, implementing innovative ideas and creating a strong team-spirit. I have also successfuly implemented a sales planning sheet, money mapping tools, missed opportunity tracker, KPI tracker which has led to a 10% increase store sale compared to last year of the store. My goal is to continue to develop my skills and lead successful retail teams.



EXPERIENCE

Retail Store Manager

2012 - 2020

Apparel Group LLC, United Arab Emirates, Dubai

As the Retail Store Manager at Apparel Group LLC in the United Arab Emirates, I oversaw all aspects of store operations, including sales, inventory management, and customer service. With a team of dedicated employees, I consistently met and exceeded sales targets and maintained high levels of customer satisfaction.

- Driving and maximizing the sales and productivity of the store to achieve the store's targets.
- Monitoring and reviewing staff and store performance on a daily, weekly and monthly basis.
- Analyzing best sellers and the worst sellers.
- Developing the weekly money-mapping in-order to analyze which area of the store is more profitable.
- Updating the KPI (Key performance indicator), which is measurable value that helps to demonstrate how effectively the company is achieving its key business objectives.
- Keeping up to date with all current promotions within the store.
- Analyzing the sales per square foot.
- Identifying customers who need assistance on the shop floor.
- Being alert to the fts and fraud lent banknotes,
- Making sure the store is clean, tidy, and safe always.
- Identifying sales opportunities & trends & highlighting these to the Brand back-end team.
- Providing the product feed back to the brand team.
- Working as part of a team and assisting colleagues when necessary.
- Maintaining accurate statistical and financial records.

SKILLS

Leadership and team management

Sales management

Customer Service Excellence

Inventory Management

Team building

visual merchandising

Problem-solving

Effective Communication

Organizational Skills

Budget Management

Adaptability

Technology Proficiency (POS)

2009 - 2011 **Crew Chief**

McDonald's LLC, United Arab Emirates, Dubai

As a Crew Chief at McDonald's LLC in the United Arab Emirates from 2009-09 to 2011-12, I was responsible for overseeing the daily operations and management of the restaurant. This role required strong leadership skills, effective communication, and the ability to handle high-pressure situations.

- Ensured excellent customer service
- Trained new employees
- Maintained food safety and sanitation standards

TRAINING

Apparel Manager Program

2017 - 2017

United Arab Emirates, Dubai

Apparel Manager Program is a comprehensive program given by apparel training center. which will help to upgrade store manager skills on three parameters

- 1. Business Acumen (Retail Math, Category Management, competition Analysis)
- 2. Operational Excellence (Store Sops, Sales Planning, VM, Loss and Prevention, Stock Room Management)
- 3. People Management (Emotional Intelligence, Delegation, Communication)