



Mahmoud Mustafa Farhat

Operation executive

SUMMARY

Pivotal Sales Executive offering over 10 years of experience in implementing successful sales strategies and motivating highly galvanized teams to produce significant bottom-line results. Distinguished background in recruiting and developing “A Players” to drive revenue across multiple sales organizations. Adept at designing and executing effective sales strategies to optimize market opportunities. Exemplary communicator with the passion and drive needed to cultivate and foster professional and profitable relationships while maintaining trust.

WORK EXPERIENCE

Branch supervisor

June 2018 - till
July 2023

Aljaber optical

Sharjah

The Operations Executive is responsible for the part of the workplace team that directly manages the operations and maintenance of facilities. The Operations Executive can report to various parts of the company such as The Facilities Executive, Chief Financial Officer or Chief Operations Officer, but usually has direct access to senior management.

The Operations Executive role includes the following tasks-

- Communicating with upper management to develop strategic operations goals. E Developing strategic long-range plans to achieve strategic objectives.
- Creating and managing the organization's fiscal operating and capital budget and expenses.
- Monitoring operational performance of both internal and external service providers.
- Monitoring facility condition and environmental performance and recommending or approving funding levels and spending plans.
- Providing a workplace setting that is conducive to productive work.
- Monitoring occupant satisfaction.
- Monitoring construction and renovation projects. Monitoring performance metrics.
- Receiving and responding to approvals and notifications.

Supervisor

JEFCO PRIME FOOTSTUFF TRADING

June 2015
March 2018

My responsibility:

- Follow all food safety regulations regarding food preparation, storage, handling, and serving.
- Provide employees with training on food preparation and safety procedures.
- Identify and resolve issues by coordinating with managers from other departments, such as marketing, accounting, human resources, and purchasing.
- Establish employee schedules, including the hiring of new employees when necessary.
- Regularly inspect the premises for cleanliness and maintenance issues.
- Ensure that all employees are working efficiently and monitoring their attendance rates.
- Assess the quality, service, and profitability of individual restaurants or facilities per the standards set by the organization.
- Enforce food safety and sanitation policies by performing regular inspections of facilities and employees.

Branch supervisor

Axiom telecom

June 2012

May 2015

In charge at retail sales advisor

Axiom telecom

July 2010

May 2012

EDUCATION

Completed Education in social work

Completed Education in social | work

LANGUAGES

Arabic

English

COURSES

ICDL

Driving license