



Phone Number: +971-509186848

Email:
shaikmajid24365@gmail.com

Location: Deira, Dubai

Age: 30 years old

Objective

A highly motivated and results-driven Sales Executive with 8+ years of experience in generating revenue, building strong client relationships, and achieving sales targets. Seeking an opportunity to leverage my sales and communication skills to drive business growth and contribute to a dynamic sales team.

Experience

8+ YEARS Experience as Sales Executive in retail and wholesale.

Qualification

B.Com from BRAOU University in the year 2020.

Technical Trainings

MS Office

Personal Details:

Passport#: Y9635480

SHAIK MAJID

Sales Executive

Work History Experience

- 4 Years Experience as Sales Executive at Fashion Point, Apparels Store, Hyderabad, India from 2018 to 2023.
- 2 Years Experience as Warehouse Executive at Fab India, Qatar from 2016 to 2018.
- 2 years Experience as Store Keeper (FMCG) for Hyper Panda, Saudi Arabia from 2014 to March 2016.

Roles and Responsibilities

- Provided quality customer service through positive and professional interaction with customers in person or by phone.
- Accurately processed order paperwork and payment transactions and execute cash management duties.
- Ensured safety procedures were adhered to my maintaining cleanliness..
- Inspects, accepts or rejects material received according to the condition of the materials received and its specification.
- Marking identifying information on materials.
- Count inventory periodically and reconcile with records and/or inventory tickets; perform annual inventory count and reconciliation; reports to auditors or designated departments; researches and resolves discrepancies.
- Stores materials, supplies, equipment, etc. according to weight, temperature, size, safety precautions or other concerns.
- Advises users/customers regarding stock items or supplies suitable for needs using knowledge of and experience with goods or materials.
- Resolves problem or complaints presented by staff and users/customers.
- Keeps record of standard inventory, cost, prices and quantity on hand.

Personal Skills and Languages:

- Ability to work hard sincerely and always ready to take the responsibilities.
- Having positive approach on the issues, Which comes across.
- Ability to work with minimum supervision in a busy environment.
- Able to do repetitive tasks accurately over long periods of time.
- Excellent communication skills, can speak and understand:

1. English
2. Arabic
3. Hindi
4. Urdu
5. Telugu