



CONTACT

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SKILLS

- Project Management
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking
- Detail-oriented

TECHNICAL SKILLS

- AUTO CAD
- PLC Programming (RS Logix 500)
- SCADA(In Touch)
- MS OFFICE PACKAGES
- CCTV and Networking

EDUCATION

- Diploma in Electronics

LANGUAGES

- Malayalam
- English
- Hindi

ABOUT ME

- Martial Status : Single
- Visa Status : Visit Visa (Sep 30)
- Nationality : Indian

MARVEL DEVASIA

Seeking a dedicated and proactive role in the organization. As an enthusiastic and ideal candidate for an entry-level Sales Executive position, I am eager to learn and contribute to the efficient functioning of your sales team. I am capable of performing a variety of sales and customer service tasks to support daily sales operations and drive business growth.

WORK EXPERIENCE

- Tee and Tee distribution, Kottayam, Kerala-Sales Executive (2019-2024)
- AIMON Distribution, Kottayam, Kerala- Sales Executive (2017-2019)

Responsibilities

- **Developing Sales Plans:** Creating and implementing effective sales strategies and plans to achieve sales targets.
- **Market Analysis:** Conducting market research to understand customer needs, preferences, and trends
- **Building Relationships:** Establishing and maintaining strong relationships with key customers and distributors.
- **Customer Support:** Addressing customer inquiries, resolving complaints, and ensuring customer satisfaction.
- **Territory Management:** Managing sales territories to maximize sales opportunities and coverage.
- **Order Management:** Overseeing the order process from order placement to delivery and ensuring timely and accurate order fulfillment.
- **Sales Reporting:** Preparing and presenting regular sales reports, including sales forecasts and performance analysis.
- **Data Analysis:** Analyzing sales data to identify trends, opportunities, and areas for improvement.
- **Coordinating with Marketing:** Working closely with the marketing team to develop promotional materials and campaigns.
- **Budget Management:** Managing sales budgets and expenses to ensure cost-effective operations.
- **Pricing Strategies:** Developing and implementing pricing strategies that are competitive and profitable.
- **Adhering to Policies:** Ensuring compliance with company policies, industry regulations, and ethical standards.
- **Maintaining Confidentiality:** Protecting sensitive customer and company information.