

MATHIAS KONGNDA SHEY

(Sales Boy)



CONTACT

Phone: +971586829771

Email: Sheymathias87@gmail.com

Visa Status: Visit Visa

Address: Dubai – UAE

Nationality:

CAMEROONIAN



SKILLS

- Physically fit
- Excellent verbal and non-verbal communication skills to effectively interact with customers.
- Strong knowledge of products, including features, benefits, and applications.
- Ability to persuade customers to make a purchase and negotiate prices and terms.
- Ability to provide excellent customer service, respond to customer needs, and resolve complaints.
- Ability to manage time effectively, prioritize tasks, and maintain a clean and organized workspace.

PROFESSIONAL SUMMARY

I am a results-driven sales professional with 5+ years of experience driving revenue growth and building strong customer relationships. I have proven track record of consistently meeting or exceeding sales targets.

WORK HISTORY

SALES LADY:

2024 - 2025

Door fashion LLC - [Ajman], UAE

Duties and Responsibilities:

- ✚ Achieve daily, weekly, and monthly sales targets by selling products and services to customers.
- ✚ Develop strong relationships with customers to ensure customer satisfaction, loyalty, and repeat business.
- ✚ Demonstrate products and services to customers, highlighting features, benefits, and applications.
- ✚ Respond to customer inquiries, resolve complaints, and provide information about products and services.
- ✚ Keep the store tidy and organized, including restocking shelves and displays.
- ✚ Create visually appealing displays and arrangements of merchandise to attract customers.
- ✚ Assist with receiving, stocking, and managing inventory levels.
- ✚ Participate in sales promotions, events, and campaigns to drive sales and engagement.
- ✚ Work with other sales staff and store management to achieve sales goals and maintain a positive store environment.
- ✚ Provide excellent customer service, responding to customer needs and resolving complaints in a professional manner.
- ✚ Manage cash, credit card transactions, and other payment methods.
- ✚ Assist with sales reporting, including tracking sales data and analyzing sales trends.
- ✚ Perform basic store maintenance tasks, such as cleaning and dusting.

- Fashion Sense and Style
- Visual Merchandising
- Inventory Management
- Cash Handling and Point-of-Sale Systems
- Teamwork and Collaboration
- Positive Attitude and Energy
- Empathy and Active Listening
- Adaptability and Flexibility
- Resilience and Stress Management
- Continuous Learning
- Problem-Solving
- Customer Service
- Inventory Management
- Excellent reading, writing, and oral proficiency in the **English, & French** languages.

EDUCATION

- ✓ **GCE Advanced Levels Certificate** – [Cameroon]
- ✓ **GCE Advanced Levels Certificate** – [Cameroon]

LANGUAGE SKILLS

Fluent in **English & French**

REFERENCE

- ❖ Upon request

SALES REPRESENTATIVE:

2021 – 2024

ROYSVILLE Shopping - [Yaoundé], Cameroon

Duties and Responsibilities:

- ✚ Generated new business leads and followed up on existing customers to drive sales growth.
- ✚ Built and maintained strong relationships with clients to ensure customer satisfaction and loyalty.
- ✚ Collaborated with cross-functional teams to develop and implement sales strategies.
- ✚ Consistently met or exceeded monthly and quarterly sales targets.
- ✚ Achieve monthly, quarterly, and annual sales targets by generating new business and growing existing customer relationships.
- ✚ Research and identify potential customers, and develop strategies to engage with them and close deals.
- ✚ Develop strong relationships with existing customers to ensure customer satisfaction, loyalty, and repeat business.
- ✚ Deliver persuasive sales presentations and product demonstrations to customers and prospects.
- ✚ Negotiate prices, terms, and conditions with customers to close deals.

SALES ASSOCIATE:

2019 – 2021

Young & Fashion Shops - [Douala], Cameroon

Duties and Responsibilities:

- ✚ Assisted customers with purchases and responded to product inquiries.
- ✚ Maintained a high level of product knowledge to effectively communicate with customers.
- ✚ Processed transactions and handled customer complaints in a professional manner.
- ✚ Greet customers, answer questions, and provide information about products and services.
- ✚ Ring up sales, handle returns and exchanges, and process payments.
- ✚ Keep the store tidy and organized, including restocking shelves and displays.
- ✚ Achieve daily, weekly, and monthly sales targets by promoting products and services.