



AMEER V

MERCHANDISER & SALES EXECUTIVE

☎ +971569804173

✉ ameerv09@gmail.com

📍 UAE

EDUCATION

BACHELOR OF BUSINESS MANAGEMENT

Kannur University
2014-2017

SKILLS

- Customer relationship
- Microsoft word
- Interpersonal skills
- Microsoft excel
- Organization skill
- Product knowledge
- Active listening
- Negotiation
- Confidence
- Problems solving
- Time management
- Sales leadership
- Attention to detail
- Adapt to change
- Communication
- Team management

LANGUAGE

- English (Write,read, speak)
- Hindi (Write,read, speak)
- Arabic (Write,read)
- Malayalam (Write,read, speak)

WORK EXPERIENCE

SALES EXECUTIVE

RV TRADERS (HINDUSTHAN UNILEVER DISTRIBUTION, KANNUR, INDIA)

2019 - 2023

- Building and maintaining strong relationships with clients to understand their needs and provide tailored solutions.
- Negotiating terms, prices, and agreements to close deals that are mutually beneficial for both the client and the company.
- Setting and meeting sales targets to contribute to the company's overall growth and profitability.
- Generating regular reports on sales performance, forecasting, and market analysis to provide insights to the management team.
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MERCHANDISER

2018 - 2019

Al Oufuq Alwadhih Trading LLC. Oman

- Monitoring and managing stock levels to ensure that products are available and in the right quantities to meet demand.
- Predicting future product demands and making inventory and ordering decisions accordingly.
- Order management: Coordinated with suppliers to ensure timely replenishment, preventing stockouts and optimizing product availability.
- Setting and adjusting product prices based on market conditions, competitor pricing, and company objectives.

SALES EXECUTIVE

Southern Dental Corporation I Bangalore, India

2017 - 2018

- Presenting information about new products or services to dentists through in-office demonstrations or trade shows
- Explaining products to clients and providing them with information about their dental health needs
- Creating positive, long-lasting relationships with current and potential clients

REFERENCES

SYD AHMAD

TSO, HINDUSTHAN UNILEVER

Phone: +919742970143