



J.JESU MERLIN JOE

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Objective

Results-oriented and motivated sales And Marketing Associate with 14 years of experience who identifies customer needs and delivers effective solutions to problems. Proven success in building client relationships and in providing outstanding sales, marketing, and customer support. Working seamlessly with management and staff. Organized, multi-tasks and meets deadlines while keeping an energetic, upbeat nature.

Experience

- Rals HyperMarket** March 2021 - Till present
FMCG Salesmen (United Arab Emirates)
 1. Maintained an organized and well-stocked sales floor, ensuring products were correctly labeled and priced.
 2. Handled customer concerns and complaints in a professional and efficient manner.
 3. Collaborated with the team to set up eye-catching displays and promotions to boost sales.
 4. Displaying the Items according to FIFO.
 5. Preparing GRV of the products.
- Quality Supermarket** January 2016 - December 2020
Senior Salesman
 1. Recommending, selecting, and helping locate or obtain merchandise based on customer needs and desires.
 2. Using approved sales presentations and support material effective and exclusively.
 3. Making display according to FIFO (First in first out).
 4. Maximizing sales and lead production, ensuring presentation quality, integrity, and innovation.
 5. Preparing GRV.
- RELIANCE SUPERMARKET (INDIA)** February 2010 - October 2015
Stocker
 1. Making sure that all merchandise that came through was processed and stocked correctly.
 2. Helping the customer find what he or she is looking for and bring that item to their car.
 3. Stocking and cleaning grocery shelves, bulk bins and freezer, and dairy cases.
 4. Engaging and interacting with customers to create a positive shopping experience.

Personal Details

- Date of Birth : 27/7/1986
- Marital Status : Married
- Nationality : Indian
- Language : English, Tamil, Malayalam
- Visa Status : Employent Visa