



## Mohamed Badhusha

Experienced and self-motivated Sales executive with 5 years of industry experience in Developing and executing sales strategies, Negotiating contracts and closing sales deals. Bringing forth a proven track record of working collaboratively with sales teams to achieve goals, escalate revenue gains and advance the sales cycle of the company. A strong leader with the ability to increase sales and develop strategies to retain customers.

### PERSONAL DETAILS

Mobile No : +971 561656741  
Email ID : badhusha8354@gmail.com  
Address : Dubai, UAE  
Nationality : Indian  
D.O.B : 31<sup>st</sup> October 1992  
License : Valid UAE License  
Visa Status : Residency Visa

### ACADEMIC CREDENTIALS

2013 **BE Mechanical Engineering**  
Anna University, Chennai

2012 **Higher Secondary**  
Board of Secondary Examination,  
Kerala

2010 **SSLC**  
Board of Public Examination,  
Kerala

### COMPUTER PROFICIENCY

- MS Word
- MS Excel
- Auto CAD

### LANGUAGES KNOWN

- English
- Hindi
- Tamil
- Malayalam

### HOBBIES



Reading



Travelling



Cricket

### KEY SKILLS

- Marketing
- Sales Coordination
- Sales Operations
- Retail Sales
- Outdoor Sales
- Customer Service
- Negotiation
- Indoor Sales
- Sales Ability
- Communication
- Time Management
- Commercial Awareness

### EXPERIENCES

#### ❖ SALES EXECUTIVE

2019 TO PRESENT

**TOP SPEED TRADING COMPANY | DUBAI, UAE**

- Developing and executing sales strategies to meet or exceed sales targets.
- Identifying and pursuing new sales opportunities through prospecting, cold calling, networking, and other means.
- Building and maintaining relationships with existing customers and ensuring their satisfaction with products or services.
- Conducting product demonstrations and presentations to prospective clients.
- Negotiating contracts and closing sales deals.
- Providing accurate and timely sales forecasts and reports.
- Collaborating with marketing and other teams to develop and implement marketing campaigns and promotions.
- Keeping up-to-date with industry trends, products, and competitors.
- Attending industry events and conferences to generate leads and build relationships.
- Providing exceptional customer service and resolving any customer issues or complaints.

#### ❖ PRO

2019 TO PRESENT

**TOP SPEED TRADING COMPANY | DUBAI, UAE**

- Managing administrative tasks related to regulatory compliance, licensing, permits, visas, and other legal requirements.
- Liaising with government agencies and officials to facilitate the processing of documents and approvals.
- Developing and maintaining relationships with key stakeholders, including government agencies, customers, and partners.
- Ensuring compliance with relevant laws, regulations, and standards in the industry.
- Coordinating with internal departments to ensure timely and accurate completion of administrative tasks.
- Managing and maintaining accurate records and documentation related to administrative tasks.
- Providing training and guidance to employees on administrative tasks and procedures.