

Mohamed Abdegawad Abdellah
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Profile

With 4 years of sales expertise, I excel in providing top-notch customer service, executing efficient sales transactions, and analyzing promotion performance for tangible improvements. My skills include product display coordination for an engaging shopping experience.

Education

Bachelor of Commerce, Major: Business Administration

Zagazig University

Sep 2015 - May 2019

Work experience

Salesman / Merchandiser

Representative of ARMA at Hyper One

Dec 2022 – Jan 2024

Representative of Savola Group at Hyper One

Sep 2019 – Nov 2022

- Provided professional customer service, guiding customers in product selection and addressing their needs.
- Presented company products to both potential and existing customers.
- Efficiently executed sales transactions, managing payments, issuing invoices, and ensuring customer satisfaction.
- Coordinated product placement and displays in the store to attract customer attention.
- Monitored inventory levels to ensure availability of promoted products.
- Maintained client inventory using the FIFO method, offering advice on storage practices to prevent damage or expiration.
- Communicated with suppliers to ensure availability of advertised products and discounts.
- Implemented marketing strategies to boost sales of promoted products.
- Participated in training and development programs to enhance sales and customer service skills.

Languages

- **English:** Advanced
- **Arabic:** Native

Personal information

- **D.O.B :** 26/11/1996
- **Military status :** Exempted
- **Marital status :** Single
- **Nationality :** Egyptian
- **Visa type :** Tourism
- **Long term goal :** Living in the UAE

Skills

- Analyzing Customer Needs
- Relationship Building
- Deal negotiation
- Excellent promoting, selling
- Maintaining Profitable, Amicable Relationships
- Correspondence Handling