

MOHAMED NADY YEAHEA

SALES REPRESENTATIVE



CONTACT

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- United Arab Emirates, Ajman

EDUCATION

2013 - 2016

faculty of education
English department
AL-Azhar university

SKILLS

- Effective Communication
- Negotiation
- Active Listening
- Persuasion
- Time Management
- Problem-Solving
- Product Knowledge
- Strategic Thinking
- Ability to Work Under Pressure
- Results-Oriented

LANGUAGES

Arabic (mother tongue).
English (fluently).

summary

I am experienced in marketing, building strong customer relationships. Possesses exceptional communication and negotiation skills, with an outstanding ability to analyze customer needs and offer tailored solutions. Demonstrates thorough knowledge of the products or services offered, consistently striving to achieve and exceed sales targets. Exhibits a strong team spirit and the ability to work under pressure. Always seeks to enhance skills and innovate in sales strategies.

WORK EXPERIENCE

2018-2020

Salesrepresentative Altawheed-welnoor company

My job involved :-

- Identify target customers and analyze their needs.
- Implement sales strategies to achieve sales goals.
- Build and strengthen relationships with customers.
- Present and explain products or services effectively.
- Manage negotiations and define deal terms.
- Provide support and after-sales service to customers.
- Regularly update sales records and reports.
- Monitor market developments and competitors.
- Innovate strategies to boost sales.
- Achieve and exceed set sales targets.

2020-2023

Bank Inquiry Representative Egy serv company

My job involved collecting data about customers, their projects, and those who wished to borrow money from banks.