

# Mohamed Zahran

Sales Executive



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Dubai, UAE

## SUMMARY

Dependable and goal-oriented sales professional with +5 years of experience in delivering fast results using practical measures. Dedicates time to helping and communicating with customers to build trust and develop long-term working relations. In search of position with a reputable company to help achieve positive results.

## SKILLS

- Time management
- Active listening
- Strong Communication
- Demonstration skills
- Ms Office
- Flexibility
- Data Analysis
- Persuasion
- dedication

## EXPERIENCE

### El Zahraa Modern School- Egypt

English teacher

May 2022- August 2023

- Organize classroom lectures and coursework
- Prepare materials and activities
- Identify students with special requirements and create individualized plans
- Determine exam and assignment grades
- Provide feedback based on workload and classroom behavior
- Keep a record of students' attendance and grades
- Research new language teaching methods

### Gold Water Perfumes Company - Egypt

Sales Executive

May 2018- March 2022

- Conduct market research to identify selling possibilities and evaluate customer needs
- Prepare and deliver appropriate presentations on products and services
- Ensure the availability of stock for sales and demonstrations
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams

## EDUCATION

**BACHELOR DEGREE OF ARTS  
ENGLISH LITERATURE  
FACULTY OF ARTS**

Tanta university - Egypt

2018 - 2021

# LANGUAGES

Arabic  
 100%

Native

English  
 90%  
proficient

## CARREFOUR - EGYPT

Sales Representative

August 2015 – March 2018

- Greet and direct customers
- Provide accurate information (e.g. product features, pricing and after-sales services)
- Answer customers' questions about specific products/services
- Conduct price and feature comparisons to facilitate purchasing
- Coordinate with the Retail Sales Representatives team to provide excellent customer service (especially during peak times)
- Ensure racks are fully stocked
- Manage returns of merchandise

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## ADDITIONAL CERTIFICATES

- ICDL COURSE, 2020
- FUNDAMENTALS OF DIGITAL TRANSFORMATION, 2022

## PERSONAL INFORMATION

- Date of Birth: 17th of July 1999
- Nationality: Egyptian
- Marital Status: Single
- Visa Status : Visit visa