

MOHAMMED KOYA KUNNATH

Sales Supervisor

+971582862949

Email-mohammed4ntl@gmail.com

<http://linkedin.com/in/mohammed-koya-kunnath-25781b219>

Dubai

UAE Driving licence - 4372424



EXPERIENCE

Sales Supervisor

Lulu Group International

07/2017 - 08/2023 Dubai

- Operate the concerned section effectively and efficiently in conjunction with the rules and regulation set up by the management
- Establish first class customer service standards
- Monitor daily sales target
- Satisfying the needs and wants of the customers
- Handle customer complaints and ensure that these are monitored and applied
- Minimize department loses through correct operations
- Have an experience in handling & selling Electronics Items

Sales Represent

Gulf Land Mobiles

05/2013 - 06/2017 Kerala

- Electronic sales associates tend to work directly with customers, explaining the features and benefits of products and completing sales
- Support storewide operations by reviewing inventory and stock levels
- Process special orders
- Assist customers with returns and exchanges

Nechiyil Department store

Nechiyil Department store

03/2011 - 08/2011 Kerala

- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options
- Sells products by establishing contact and developing relationships with prospects; recommending solutions
- Confidence - maintaining a positive attitude
- Resilience - communicating with conviction
- Active listening - understanding the customers' needs
- Rapport building - selling your personality
- Entrepreneurial spirit - continual self-improvement

EDUCATION

Higher secondary graduation

Calicut university

Date period Kerala

SSLC Thazhekod kerala

Ptmhss school

01/2011 - 12/2011 Thazhekod, kerala

SUMMARY

I am looking for a position within an organization where I can apply my knowledge, intelligence and hard work and thus achieve career growth Development with a purpose on contributing full effort.

SKILLS

Sales Merchandise Driving

Language

LANGUAGES

English

Hindi

Malayalam

Tamil

KEY ACHIEVEMENTS



Best Employee

I was hard working and its gave me more confidence and improve myself

STRENGTHS



Confidence

Confidence is the key of success



Flexible

Flixible to work as per the company guidelines

INDUSTRY EXPERTISE

I have experience in sales in various industries more than 9 years. Confidence - maintaining a positive attitude. Resilience - communicating with conviction. Active listening - understanding the customers' needs . Rapport building - selling your personality. Entrepreneurial spirit - continual self-improvement.* I hereby declare that the above information is true and correct to the best of my ability & belief