

# MOHAMMED KOYA KUNNATH

## Sales Executive

+971582862949

Email-mohammed4ntl@gmail.com

<http://linkedin.com/in/mohammed-koya-kunnath-25781b219>

Dubai

UAE Driving licence - 4372424



## EXPERIENCE

### Sales Associate

#### Lulu Group International

07/2017 - 08/2023 Dubai

- Operate the concerned section effectively and efficiently in conjunction with the rules and regulation set up by the management
- Establish first class customer service standards
- Monitor daily sales target
- Satisfying the needs and wants of the customers
- Handle customer complaints and ensure that these are monitored and applied
- Minimize department losses through correct operations
- Have an experience in handling & selling Electronics Items

### Sales Merchandiser

#### Gulf Land Mobiles

05/2013 - 06/2017 Kerala

- Electronic sales associates tend to work directly with customers, explaining the features and benefits of products and completing sales
- Support storewide operations by reviewing inventory and stock levels
- Process special orders
- Assist customers with returns and exchanges

### Sales Executive

#### Nechiyil Department store

03/2011 - 08/2011 Kerala

- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options
- Sells products by establishing contact and developing relationships with prospects; recommending solutions
- Confidence - maintaining a positive attitude
- Resilience - communicating with conviction
- Active listening - understanding the customers' needs
- Rapport building - selling your personality
- Entrepreneurial spirit - continual self-improvement

## EDUCATION

### Higher secondary graduation

#### Calicut university

Date period Kerala

### SSLC Thazhkode kerala

#### Ptmhss school

01/2011 - 12/2011 Thazhkode, kerala

## SUMMARY

I am looking for a position within an organization where I can apply my knowledge, intelligence and hard work and thus achieve career growth Development with a purpose on contributing full effort.

## SKILLS

Sales Merchandise Driving

Language

## LANGUAGES

English

Hindi

Malayalam

Tamil

## KEY ACHIEVEMENTS



### Best Employee

I was hard working and its gave me more confidence and improve myself

## STRENGTHS



### Confidence

Confidence is the key of success



### Flexible

Flixible to work as per the company guidelines

## INDUSTRY EXPERTISE

I have experience in sales in various industries more than 9 years. Confidence - maintaining a positive attitude. Resilience - communicating with conviction. Active listening - understanding the customers' needs . Rapport building - selling your personality. Entrepreneurial spirit - continual self-improvement.\* I hereby declare that the above information is true and correct to the best of my ability & belief