

MOHAMMED AJMAL

SALES EXECUTIVE

PROFILE

I am an approachable, motivated and confident sales Executive with the ability to excel sales targets and make a real difference in the organisation's revenue generation

EDUCATION

BBA

ASSABAH ARTS AND SCIENCE COLLEGE

DIGITAL MARKETING

GREAT LEARNING
HUBSPOT

SEO FUNDAMENTALS EXAM

SEMURUSH
DIGITAL MARKETING FOR SIBs

MARKETING MANAGEMENT

EUROPE OPEN UNIVERSITY

MONEY MARKET

EUROPE OPEN UNIVERSITY

IAB DIGITAL MARKETING &

FOUNDATION CERTIFICATION
THE OPEN UNIVERSITY

LANGUAGES

ENGLISH

MALAYALAM

TAMIL

HINDI

ARABIC

REFERENCE

MOHAMMED RAFI

SENIOR SALES EXECUTIVE

AL MUFTAH GROUP DOHA QATAR

+97470402255

rafijaidah77@gmail.com



PROFESSIONAL EXPERIENCE

AL MUFTAH GROUP DOHA QATAR

SALES EXECUTIVE | 08\2021-06\2023

- Setting Sales Goals And Developing Sales Strategies
- Contributes to team effort by accomplishing related results as needed
- Meeting daily, monthly and weekly sales targets

ZANJARY RESTAURANT

SALES & BUSINESS DEVELOPMENT INCHARGE | 03\2021-08\2021

- Planing and overseing new marketing initiatives.
- Contacting potential clients to establish rapport and arrange meetings.
- Training personnel and helping team members develop their skills

JAIDHA DINE INN

OPERATION & BUSINESS DEVELOPMENT MANGER | 10\2020-04\2021

- Creating strategies and policies for company growth
- Managing market initiatives and maximise business performance to reach the customer and company goals
- Analysed current operations activities and identified areas for improved efficiency

CERTIFICATION

SHARP JAPAN PRODUCTS TRAINING (ELRCTRONICS)

COMMUNICATION SKILL & PERSONAL GROMING (AL MUFTAH GROUP QATAR)

SKILLS

- Sales Strategy & Execution
- Relationship Building
- New Business Development
- CRM & Sales Tools
- Market Research
- Team Collaboration
- Presentation Skills
- Customer Satisfaction



+971581869011



DUBAI



ajmaljaidha@gmail.com