



MOHAMMED AJMAL PA

CONTACT

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- 📍 UAE | Abu Dhabi

EDUCATION

- **BBA LOGISTICS & SHIPPING**
Bharathiar University | 2019
- **Higher Secondary Education**
Kerala Board of Higher Secondary Examination | 2016

KEY SKILLS

- Microsoft Office
- Advanced Excel
- Strategic Account Management
- Planning and organizing
- Team work & Time management
- Leadership Skills
- Customer relationship
- Adaptability

PERSONAL DETAILS

- **Date of Birth :** 23/10/1996
- **Nationality :** Indian
- **Marital Status :** Single
- **Passport Number :** N1943387
- **Place of Issue :** Cochin
- **Date of Issue :** 11/08/2015
- **Date of Expiry :** 10/08/2025
- **Languages :** English, Hindi
Malayalam, Tamil

PROFILE

Experienced professional with a background in store keeping, assistant store in charge, and sales executive roles, seeking a rewarding opportunity in logistics management. Leveraging extensive knowledge of inventory management, team leadership, and customer relations to optimize supply chain processes, enhance efficiency, and ensure seamless operations. Committed to driving organizational success through strategic planning, problem-solving, and exceptional service delivery

WORK EXPERIENCE

• Store Keeper

National Catering Company, Kizad Abu Dabi | Aug 2023 - Present

- **Inventory Management:** Maintain accurate records of inventory levels, including incoming and outgoing stock
- **Receiving and Inspection:** Receive incoming shipments, inspect goods for quality and quantity
- **Storage and Organization:** Ensure proper storage and organization of goods in the warehouse
- **Quality Control:** Monitor product quality and report any issues or discrepancies to management to ensure customer satisfaction

• Assistant Store In charge

Woodland, Thrissur, Kerala, India | 2021 - 2023

- **Team Leadership:** Supervise and motivate store staff to achieve sales targets, maintain store cleanliness, and provide excellent customer service
- **Inventory Management:** Assist in managing inventory levels, including stock replenishment, stock transfers, and regular stock audits
- **Operational Support:** Assist in managing store operations, such as scheduling staff and monitoring store expenses
- **Reporting and Analysis:** Compile and analyze sales data, inventory reports, and customer feedback

• Sales Executive

Hero Guru Associates, Kunnamkulam, Thrissur, Kerala, India | 2020 - 2021

- **Client Relationship Management:** Cultivate and maintain relationships with clients to understand their needs
- **Sales Presentations:** Prepare and deliver compelling sales presentations, proposals, and demonstrations to educate clients on the benefits of products
- **Negotiation and Closing:** Negotiate terms, pricing, and contracts with clients to reach mutually beneficial agreements