



MOHAMMED EBRAHIM AN

Sales Representative

WORK EXPERIENCE

SALES REPRESENTATIVE 2021-2023

● NESTO HYPERMARKET, UAE



- Arranging products as per FIFO and FEFO in shelves in Good manner
- Understanding customer's needs and identifying sales opportunities
- Keeping up with product and service information and updates
- Staying informed about competing products and services

MERCHANDISING INCHARGE 2023-present

● NESTO HYPER MARKET, UAE

- Oversee and coordinate the daily merchandising activities, ensuring compliance with the company's standards and the overall visual merchandising strategy
- Collaborate with the sales and marketing teams to develop merchandising plans that align with sales objectives and seasonal promotions.
- Manage inventory levels, ensuring optimal stock levels are maintained in accordance with sales forecasts and seasonal trends.
- Develop and implement visual merchandising guidelines and planograms to enhance product visibility and appeal.
- Coordinate with suppliers and vendors to ensure timely delivery of products and resolve any issues related to product quality or supply chain.

About Me

Dedicated and results-driven Sales Professional with 2 years of experience in the FMCG industry. Proven track record of exceeding sales targets, building strong client relationships, and driving revenue growth. Seeking a challenging role to contribute skills in sales, market analysis, and customer engage

Expertise Skill

- Sales strategy
- Strong communication
- Negotiation skills
- Market analysis
- Product placements
- Critical Thinking

LANGUAGES

- English (fluent)
- Hindi (fluent)
- Malayalam (fluent)
- Tamil (intermediate)
- Arabic (intermediate)

Contact Me

+971561763969
ebrahim969.mohammed@
gmail.com
36 st, Rumailah3, Ajman

EDUCATION

HIGHER SECONDARY

Department of general education, Kerala
2018-2020