

Mohammed Hashim

Merchandise cum sales



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☎ 0522451077

📍 Dubai, UAE

🚗 Valid Driving License

🎓 EDUCATION

Bachelor of Commerce

Kannur University

2012 – 2015 | Kasaragod, India

🧠 SKILLS

- Proficient in MS – Excel.
- Excellent communication & interpersonal skills.✉
- Problem Solving and Conflict Resolution
- Customer Service and Relationship Building
- Data Analysis and Reporting
- Product Placement and Display Design
- Time Management and Prioritization
- CRM Software and Sales Tools

🌐 LANGUAGES

Arabic

English

Hindi

👛 PROFESSIONAL EXPERIENCE

Vigor International General Trading LLC

Van Salesman

2021 – 2022 | Dubai, UAE

- Assisted the sales team in generating leads, prospecting, and following up with potential customers.
- Prepared sales materials, samples, and presentations for client meetings and sales events.
- Developed and maintained strong relationships with customers through regular communication and exceptional customer service.
- Negotiated sales terms, including pricing, discounts, and payment schedules, resulting in increased customer satisfaction and repeat business.

Al Rawabi Diary LLC

Merchandise

02/2017 – 05/2021 | Abudhabi, UAE

- Merchandising and Analyzing sales figures.
- Displaying products neat and clean.
- Maintaining Statistical, Finance records in database system.
- Handling and following-up the Purchase Order.
- Maintaining high standard of food with hygiene as per UAE municipality rules.
- Co-ordinating with regional head and sales team.
- Ensuring the day-to-day works are operated smoothly with prompt follow-up.

Pistache Chocolate Trading LLC

Indoor Sales

03/2015 – 02/2017 | AlAin, UAE

- Greeted and welcomed customers, providing excellent customer service and ensuring a positive shopping experience.
- Engaged customers in meaningful conversations to understand their needs and recommend suitable products.
- Handled cash and credit transactions accurately and efficiently using the POS system.
- Built and maintained strong customer relationships, fostering loyalty and repeat business.
- Strong problem-solving abilities and the capability to handle customer inquiries and complaints.