

# MOHAMMED JABIR

SALES EXECUTIVE



## CONTACT

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## SKILLS

- Market strategy
- Sales Techniques
- Team Leadership
- Customer Relationship
- Market Analysis
- Negotiation Skills
- After-Sales Service
- Report Generation

## LANGUAGES

- English (Excellent)
- Hindi (Fluent)
- Arabic (Basic)
- Malayalam (Native)

## REFERENCE

**Shereef KP**

Geepas Electronics / SM

Phone : 0568217178

Email : shereef.kp@westernint.com



## PROFILE

Dynamic and results-oriented sales professional with over 10 years of experience in the UAE market. Extensive expertise in merchandising, sales leadership, and customer relationship management across various sectors, including electronics and laboratory services. Proven ability to lead teams, drive sales growth, and build long-lasting customer relationships. Familiar with the routes in Dubai, Abu Dhabi, and Sharjah.



## WORK EXPERIENCE

**Cygnus Telecom (Thuraya)** DUBAI  
Sales Executive 2020 - 2024

- Promote and sell satellite telephone services as a service partner of Thuraya Satellite Communications.
- Foster strong relationships with clients to ensure customer satisfaction and repeat business.

**Wafa Biological Laboratory** DUBAI  
Sales Executive 2017 - 2020

- Sold laboratory testing services to major clients, including hotels and residential buildings, ensuring compliance with Dubai Municipality regulations.
- Conducted thorough consultations to identify customer needs related to water, air, and food testing.

**GEEPAS Electronics** DUBAI  
Merchandiser & Sales Executive 2013 - 2017

- Build and maintain strong relationships with clients to ensure repeat business
- Coordinate with internal teams to deliver excellent service to clients
- demonstrating and presenting products



## EDUCATION

**Associates Of Commerce** 2010 - 2012  
Ideal college of Arts & Sciences  
Kerala, India, 2010 - 2012

**Secondary School** 2007 - 2010  
Board of State Kerala  
Kerala, India, 2007- 2010