



# MOHAMMED JABIR


## SALES EXECUTIVE




### CONTACT

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 106, Umm Suqiem, Dubai

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### SKILLS

- Market strategy
- Sales Techniques
- Team Leadership
- Customer Relationship
- Market Analysis
- Negotiation Skills
- After-Sales Service
- Report Generation

### LANGUAGES

- English (Excellent)
- Hindi (Fluent)
- Arabic (Basic)
- Malayalam (Native)

### REFERENCE

#### Shereef KP

Geepas Electronics / SM

Phone : 0568217178

Email : shereef.kp@westernint.com



### PROFILE

Dynamic and results-oriented sales professional with over 10 years of experience in the UAE market. Extensive expertise in merchandising, sales leadership, and customer relationship management across various sectors, including electronics and laboratory services. Proven ability to lead teams, drive sales growth, and build long-lasting customer relationships. Familiar with the routes in Dubai, Abu Dhabi, and Sharjah.



### WORK EXPERIENCE

#### Cygnus Telecom (Thuraya)

Sales Executive

DUBAI

2020 - 2024

- Promote and sell satellite telephone services as a service partner of Thuraya Satellite Communications.
- Foster strong relationships with clients to ensure customer satisfaction and repeat business.

#### WAFA Biological Laboratory

Sales Executive

DUBAI

2017 - 2020

- Sold laboratory testing services to major clients, including hotels and residential buildings, ensuring compliance with Dubai Municipality regulations.
- Conducted thorough consultations to identify customer needs related to water, air, and food testing.

#### GEEPAS Electronics

Merchandiser & Sales Executive

DUBAI

2013 - 2017

- Build and maintain strong relationships with clients to ensure repeat business
- Coordinate with internal teams to deliver excellent service to clients
- demonstrating and presenting products



### EDUCATION

#### Associates Of Commerce

Ideal college of Arts & Sciences

Kerala, India, 2010 - 2012

2010 - 2012

#### Secondary School

Board of State Kerala

Kerala, India, 2007- 2010

2007 - 2010