

Mohammed Muhsin

Sales executive

 muhsinvp843@gmail.com

 +971 568420870

 Dubai, UAE

PROFILE SUMMARY

Dynamic Sales Executive with 5 years of experience driving revenue growth, building strategic client relationships, and exceeding sales targets in competitive markets. Skilled in B2B, lead generation, and account management. Expertise in negotiation, market analysis, and CRM tools to optimize sales performance. Adept at identifying new business opportunities, developing tailored sales strategies, and delivering exceptional customer experiences. Passionate about driving business success through proactive solutions and strong industry insights.

SKILLS HIGHLIGHTS

- Communication Skills
- Market Research
- Build Long Term Client Relation
- Product Management
- Brand Advocacy
- Leadership
- Stock Management
- Collaboration & Team Work
- Revenue Growth

WORK EXPERIENCE

Nesto Hyper, Dubai, UAE (Nov 2020 – Jan 2025)

Team Leader of Sales Associate

- Achieved and exceeded monthly and quarterly sales targets through effective prospecting and closing strategies.
- Conducted market research to identify trends and competitor strategies, aligning sales approaches accordingly.
- Prepared detailed proposals, quotes, and contracts to facilitate deal closures.
- Represented the company at industry events, trade shows, and networking meetings to promote products and services.
- Used CRM systems to track leads, monitor progress, and generate reports for management.

Bullet Hub - Kerala, India (Nov 2019 - Oct 2020)

Sales Associate

- Handle invoices, registration documents, and payment processing.
- Stay updated on market trends, competitor models, and promotional offers.
- Ensure the showroom is well-organized, clean, and visually appealing for customers.
- Delivered exceptional customer service by welcoming and engaging with customers, understanding their needs, and providing tailored product recommendations.
- Monitored inventory levels, coordinated with the stock team, and ensured timely replenishment to avoid shortages.

EDUCATION

2016 - 2018 | GVHSS Kondotty, Kerala

Higher secondary - Commerce

2018 | G-Tech Computer Education

Tally With GST

LANGUAGES

- English
- Malayalam
- Hindi
- Tamil