

Mohammed Musthak

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17 Dec 1998
Indian



PROFILE

Resourceful **professional** with a global perspective, **enthusiastic** about taking on challenges and exploring diverse roles. With a strong work ethic and a passion for continuous learning, I am excited to contribute my skills to a forward-thinking international team. Open to **new opportunities**, I am **dedicated** to making a positive impact and fostering innovation in any work environment.

EDUCATION

2012 – 2014	Al - Madeena High School • SSLC - Secondary Education
2015 – 2017	Govt. Pre University College Montepadavu • Commerce - EBAG
2018 – 2019	Mangalore Institute of Technological Science • Diploma in Civil Engineering

SKILLS

Negotiation Skills	● ● ● ● ●	Customer Relationship Management	● ● ● ● ●
Product Knowledge	● ● ● ● ●	Sales Analytics	● ● ● ● ●
Accuracy and Attention to Detail	● ● ● ● ●	Customer Service	● ● ● ● ●
Mathematical Skills	● ● ● ● ●	Inventory Management	● ● ● ● ●
Technical Proficiency	● ● ● ● ●	Problem-Solving Skills	● ● ● ● ●
Customer Communication	● ● ● ● ●	Attention to Safety Protocols	● ● ● ● ●

LANGUAGES

Kannada	_____	Malayalam	_____
English	_____	Tamil	_____
Hindi	_____	Telugu	_____

PROFESSIONAL EXPERIENCE

Cashier (Jan 2023 - Oct 2023)
Maganlal Chikki

- Welcomed customers and helped determine their needs.
- Helped customers complete purchases, locate items, and join reward programs.
- Replenished sales floor merchandise and organized shelves, racks, and bins for optimal appearance.
- Assisted customers by answering questions and fulfilling requests.
- Drove customer loyalty and consistent sales through friendly service and knowledgeable assistance.
- Connected with customers to support positive transaction experiences and address service concerns.
- Performed end-of-shift cashout operations according to store policies, maintaining accurate counts, receipt records.
- Greeted customers entering store and responded promptly to customer needs.
- Built relationships with customers to encourage repeat business.
- Worked flexible schedule and extra shifts to meet business needs.

Sales Representative (Jan 2022 - Dec 2022)

Mobile Junction Mangalore

- Managed customer accounts to secure customer satisfaction and repeat business.
- Trained and mentored new sales representatives.
- Retained excellent client satisfaction ratings through outstanding service delivery.
- Developed and implemented sales strategies to increase profits.
- Used customer insights to develop innovative sales strategies to increase sales.
- Answered customers' questions regarding products, prices, and availability.
- Maintained up-to-date knowledge of available products to best serve customers and maximize sales potential.
- Managed friendly and professional customer interactions.
- Determined needs, delivered solutions, and overcame objections through consultative selling skills.
- Attended meeting and sales events to learn latest developments and brainstorm new sales strategies.

Mobile Phone Technician (Jan 2019 - Dec 2021)

Mobile Junction Mangalore

- Installed and configured new devices and system components.
- Performed preventive maintenance of telecommunications equipment.
- Responded to service requests during and after business hours.
- Resolved complex customer issues in integrated voice, data, VoIP, and CTI applications.
- Backed up and restored user data to replacement devices, maintaining strict customer privacy protocols.
- Reset and restored mobile operating systems such to factory default settings to correct software-based faults.
- Applied external accessories such as screen protectors, skins and more.
- Installed replacement batteries, maintaining strict adherence to safety protocols to avoid overheating.
- Coordinated installation of new users and relocations of existing users.
- Researched and recommended network and data communications hardware and software.

INTERESTS

Gadget Enthusiast

Problem-Solving Puzzles

DIY Projects

Gaming

Quiet Nights In

Mindfulness Practices

Board Games

Volunteering at Animal Shelters

Hiking & Trekking

ORGANIZATIONS

SSF YOUTH WING, DERALAKATTE

Ambulance Driver

- Transported patients to assigned medical facilities, enabling secure delivery to appropriate departments.
- Accepted daily patient transport assignments and drove ambulance with medical personnel to patient location.
- Earned and maintained necessary certifications.
- Proven ability to learn quickly and adapt to new situations.
- Worked well in a team setting, providing support and guidance.
- Assisted patients onto ambulance gurney and with transfer into ambulance.
- Cultivated interpersonal skills by building positive relationships with others.
- Used critical thinking to break down problems, evaluate solutions and make decisions.
- Passionate about learning and committed to continual improvement.
- Excellent communication skills, both verbal and written.

DECLARATION

I hereby declare that all the statements made above are correct to the best of my knowledge and belief.



Mohammed Musthak