

CONTACT

Mohammed Ramees

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OBJECTIVE

Motivated and goal-oriented Sales Executive with 5 years of overall experience, including 3 years in the UAE retail sector. Seeking a challenging position in a growth-focused organization where I can apply my proven skills in sales, merchandising, and customer service to contribute to business success.

EXPERIENCE

2022 - 2025

- **Sales Executive**

Lulu Group Of International

- * Provided exceptional service to customers, improving overall satisfaction and retention.

- * Consistently achieved and surpassed monthly and quarterly sales goals.

- * Conducted stock audits, managed inventory levels, and optimized product display.

- * Promoted products based on seasonal campaigns and customer preferences.

- * Multiple month of sales target achievement

2018 - 2020

- **Sales Merchandiser**

Kunnil Hypermarket

- * Created eye-catching displays to highlight promotional and best-selling items.

- * Monitored shelf inventory, coordinated stock replenishment, and reduced product wastage.

- * Worked closely with purchasing and marketing teams to support sales initiatives.

SKILLS

- Sales & Target Achievement
- Retail Merchandising & Product Display
- Team leading
- Decision Making
- Inventory & Stock Control
- Customer Relationship Management (CRM)
- Good team build up
- Problem Solving
- Proficient in MS Office (Excel, Word, PowerPoint)

- Basic Programming in VB.NET

DRIVING LICENSE

- Holder of Valid UAE Driving License
License Number : 2893262
Holder of Valid Indian Driving License

EDUCATION

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|-------------|--|
| 2017 - 2020 | <ul style="list-style-type: none">• National collage of Arts and Science
Ba communicative arabic |
| 2021 - 2022 | <ul style="list-style-type: none">• Gtech Education Institute
Diploma in computer Application (DCA) |
| 2015 - 2020 | <ul style="list-style-type: none">• Pallithura Higher Secondary
Higher Studies (Science) |

LANGUAGES

- English (Fluent)
- Hindi (Fluent)
- Arabic (Intermediate)
- Malayalam (Native)

PERSONAL DETAILS

- Date of Birth : 27/09/1998
- Marital Status : Married
- Nationality : India
- Passport : R1122192
- Driving Licence : Valid UAE Driving License
- Visa Status : Employment visa

CAREER PROFILE

- Dynamic Sales Executive with extensive hands-on experience in driving sales, developing customer relationships, and implementing effective merchandising strategies. Proven track record of exceeding sales targets and delivering high-quality service. Skilled in managing store operations, coordinating with suppliers, and applying sales data to improve performance.

DECLARATION

I hereby declare that the information provided is true and correct to the best of my knowledge. I am confident that my qualifications and experience will allow me to contribute meaningfully to your organization. I look forward to an opportunity to demonstrate my commitment and effectiveness.
Mohammed Ramees