



Phone Contact

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Email-ID

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Date of Birth

27 September 1998

Nationality

Indian

Visa status

Employment

Marital Status

Single

CAREER OBJECTIVE:

Looking for a placement in the sales department of an organization where I can utilize my knowledge and effectively discharge my duties to efficiently monitor and control the sales position of the organization. Looking forward to serve the organization where I can enhance my knowledge, having freedom in exploiting strategic thinking and take on challenges and responsibilities.

CAREER PROFILE:

Dedicated Sales & Merchandiser professional with **Four Years** of hands-on professional experience on various financial and sales functions including but not limited to developing and implementing sales systems, strategies, processes and controls that significantly improve market scenarios

Key Skills

- Solid 2 years of UAE Experience
- Negotiating quantities and delivery timescales
- Proficiency in MS Office Suite
- Experience in VB.net
- Excellent Written communication skills in English and Arabic
- Good Team Building Skills
- Valid U.A.E Driving License

WORK HISTORY:

i. LuLu Group International February 2022 to till dated

Sales Merchandiser

Job Summary

As a Sales Merchandiser at LuLu Group International, I am a dynamic and results-driven professional responsible for maximizing product visibility and driving sales growth within the retail environment. With a keen eye for product presentation, I diligently execute visual merchandising strategies to create appealing displays that capture customers' attention and enhance their shopping experience.

Duties and Responsibilities

- Develop or recommend solutions for problems or situations.
- Working closely with buyers and merchandisers to plan product ranges.
- Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales.
- Working closely with buyers to plan product ranges
- Meeting with suppliers, distributors and analysts.
- Supervising and training junior staff.
- Managing levels and distribution of stock.
- Plan and develop merchandising strategies that balance customer's expectations and company's objectives.
- Produce layout plans for stores and maintain store shelves and inventory.
- Forecast profits/sales and plan budgets.



U.A.E Experience

Two Years

Overall Experience

Four Years

U.A.E Driving License

L.M.V License

Languages Known

English
Hindi
Arabic
Malayalam

Passport Details

Passport No: R1122192

ii. Kunnil Hypermart January 2019 to December 2020

Sales Merchandiser

Job Summary

Collaborating closely with cross-functional teams, I ensure seamless stock replenishment and maintain optimal inventory levels to meet customer demands efficiently. My excellent interpersonal skills enable me to build strong relationships with suppliers, negotiate favorable deals, and secure the best product offerings for our valued customers.

Duties and Responsibilities

- Permanent market monitoring (desk research)
- Collecting information abroad
- Preparing decision making
- Prospecting for elaborating adapted offers (pre-sales activities)
- Following up on sales and managing stocks, inventory
- Support the buying negotiations
- Following up the import buying activities
- Coordinating quality control / good business activities

ACCADEMIC QUALIFICATIONS :

- Batchelors of Arts- Communicative Arabic **March 2017**
Kerala University, Kerala, india

COMPUTER SKILLS:

Packages : MS-Office

Operating System : Windows

Declaration:

I Hope My Education and Experience will help me to get an opportunity to serve with your esteemed organization. If I get a chance to serve there that I will discharge my Duties to my superiors.

Thanking You.

Yours Truly,

Place

Mohammed Rameez

Alain