

# Mohammed khair khalid Mohammed khair

## Sales

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### Professional Summary

Results-oriented and customer-focused Sales Representative with [2] years of experience in achieving sales targets and building relationships with clients. Skilled in consultative selling, relationship management, and product knowledge. Seeking a challenging role as a Sales Representative where I can leverage my sales skills and drive to exceed expectations.

### EXPERIENCE

#### Sales Representative | 2023 - present

Titanium Tourism and Travel Company, Dubai, United Arab Emirates

##### Main activities and responsibilities:

- Prospected and cold-called potential clients to generate leads and opportunities for sales.
- Conducted product demonstrations and presentations to showcase features and benefits to clients.
- Negotiated contracts and terms of sale with clients, ensuring mutual agreement and satisfaction.
- Managed sales pipeline and CRM system to track leads, opportunities, and customer interactions.
- Met or exceeded sales targets and quotas on a consistent basis.

### EDUCATION

#### Bachelor's degree of Administrative Sciences | 2014 - 2018

Karary University, Sudan.

### SKILLS

- Strong sales and negotiation skills
- Proficiency in CRM software and Microsoft Office Suite
- Adaptability and flexibility in a fast-paced environment
- Attention to detail and accuracy in data entry and record-keeping
- Excellent communication and interpersonal skills
- Strong problem-solving and decision-making abilities
- Ability to multitask and work effectively in a fast-paced environment
- Proficiency in POS systems and basic computer skills
- Attention to detail and accuracy in handling transactions and maintaining records
- Team player with a positive attitude and willingness to learn

### LANGUAGES

- Arabic: Native
- English: Fluent