



MOHAN GUGULOTH

Sales Executive

OBJECTIVE

Highly energetic and driven sales representative constantly achieves revenue targets, exceeds client networks, and accomplishes company objectives with exceptional communication, interpersonal, and leadership skills. Manages zones with a structured and effective strategy to capture new clients to maximize growth opportunities. Follows up diligently on all leads and customers wi



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UAE ,Al Ain ,United Arab Emirates

EDUCATION

03/2011-08/2013 Bachelor Of Arts
Telangana Osmania University Inter 2nd year

SKILLS

customer service skills.

the ability to work well with others.

the ability to accept criticism and work well under pressure.

to be thorough and pay attention to detail.

a good memory.

active listening skills.

excellent verbal communication skills.

EXPERIENCE

11/2022-Present Abu Dhabi National Hotel
Waiter

Provided fine dining service to guests at a luxury hotel.

- Provided personalized recommendations to guests from an extensive wine list and menu, resulting in a 30% increase in sales.
- Maintained table settings and cleanliness of the dining room throughout the service, resulting in a 100% satisfaction rate from guests.
- Handled payments and cash correctly, resulting in a 0% error rate in all tra

11/2021-11/2022 Abu Dhabi National Hotel
Office Boy

Verbal communication skills.
Written communication skills.
Technology skills. ...
Organizational skills.
Time-management skills. ...
Problem-solving skills. ...
Planning skills. ...
Resourcefulness.

03/2016-05/2019 Landmark Group (Splash)
Sales Executive

LANGUAGES

English Native
Arabic Professional
Hindi Native

HOBBIES

Paying Games	Builds business by identifying and selling prospects; maintaining relationships with clients. Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
Music	Sells products by establishing contact and developing relationships with prospects; recommending solutions.
Traveling	Maintains relationships with clients by providing

CERTIFICATES

09/2022-09/2027	<div> <div>Essential food safety training certificate</div> <div> <i>Al Ain</i> </div> </div> <div> <p>Essential Food Safety Training (EFST) is aa program developed by the Abu Dhabi Agriculture and Food Safety Authority. It requires all food handlers operating within the Emirate of Abu Dhabi to gain a knowledge and understanding that will help to ensure food is handled safely throughout food chain.</p> </div>
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