



Mohd. Azruddin

Al Khabaisi

Deira dubai

Contact: +971547417503

Email: azharsaifi7391@gmail.com

Career objective

- ❖ To achieve the best in my career and work with a team of committed and dedicated people which will help me to explore myself fully and realize my potential and meet the requirement of the organization.

Academic qualification

- ❖ 10th passed from state board (Uttar Pradesh) in the year 2017
- ❖ Intermediate passed from state board (Uttar Pradesh) in the year 2019
- ❖ B.B.A (bachelor business of administration from) Teerthanker Mahaveer institute of management and technology (2019-2022)
- ❖ English speaking course from British school of language in the year 2019

Experience

- ❖ Sales officer at pact employment services LLC from 2nd April to onwards. In pact employment services I was working for FAB BANK credit card and I was responsible for:-
 - To achieve the monthly target as well as daily number of submissions.
 - Develop and maintain strong relationship with clients to understand their financial need and goals.
 - Collaborated with internal teams to ensure that seamless delivery of banking services and Resolve client enquiry and and issues promptly.
 - Proactively identify cross selling opportunities to promote banking products and services, resulting in a 50% increase in revenue.
 - Generating the through open marketing accusation of new companies listing, internal clients references and other marketing sources.
- ❖ Telecommunication assistant in Hadaf Al khaleej Commercial Services (MABEAAT) L.L.C Dubai, UAE from September 28 to 23 Feb. In Hadaf Al khaleej commercial services L.L.C, I am currently working for Rak Bank credit cards. The main tasks I performed for the company is: -

- Identify Potential customers through various channels such as leads, referrals, cold calling.
 - Stay up to date with the credit card products and services offered by the company.
 - Understand the features, benefits, fees, terms associated with each product.
 - Information and guidance that how the company's credit card product can meet these needs.
 - Present the features and benefits to the customer address any questions they may have.
 - Assist customer to completing credit card application accurately, ensure that all the documents required submitted accurately and in a timely manner.
 - Adhere to all regulatory compliance requirements including know your customer (KYC) and anti-money laundering regulations (AML)
 - Meet and exceed all monthly, quarterly and annual sales target set by the company.
 - Maintain records of all interactions with customer including sales Call.
 - Stay inform about market trend, competitors offering and industry development to identify opportunities for improvements and innovation.
- ❖ 1 years of experience as a Sales SFE in Cholamandalam Investment and Finance Company Moradabad Uttar Pradesh India.
- Plans and educates our clients about financial health.
 - Give customer a better understandable and satisfactory service.
 - Field inspection to check about the customer's financial background.
 - Ensure that the customer is capable and can pay the loan back on time.

Computer knowledge

- ❖ Basic computer knowledge.
- ❖ M.S Office
- ❖ Email writing

Strength & skills

- ❖ Communication skills
- ❖ Sales and marketing skills
- ❖ Lead generation skills
- ❖ Relationship building skills
- ❖ Research skills
- ❖ Listening skills

Strength & skills

❖ Father Name	Mr. Mohd. Alam
❖ DOB	27-03-2000
❖ Language Known	Hindi, English Arabic (read and write
❖ Nationality	India
❖ Gender	Male

Date and Time

Mohd. Azruddin