



# RESUME

**Mr. Mohammed Yaseen Fakir.**

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**Address:- Dubai UAE.**

## OBJECTIVE:

- **To Join an Esteemed Organization where I can Utilize my past Experience and skills.**
- **Where learning growth and hard work is more important.**

## PERSONAL DETAILS:

- Date Of Birth : 16/06/1984.
- Gender : Male.
- Marital Status : Married.
- Nationality : Indian
- Religion : Muslim.
- Passport No : Y9136790
- Date Of Expiry : 04/10/2033
- Languages : English, Hindi, Urdu, & Arabic.
- Visa Status : Visit Visa.

## EDUCATION QUALIFICATION:

- H.S.C Passed from Kolhapur Board of Mumbai University.

## WORK EXPERIENCE :

- Working as Sales Executive with Al Gurg Distribution LLC in Dubai From August 2022 to December 2023
- Worked as Sales representative with Al AUJAAN & OASIS L.L.C in Dubai from Jan 2017 to March 2022.
- Worked as Senior Sales Executive with Balaji Food and Beverage From Aug 2016 to Dec 2016 In India.
- Worked as Manager Hyper Market (FMCG Section) From Jan 2016 To July 2016 in India.
- Worked as Store Manager with Baskin Robbins (Galadari Brothers Group) from 2004 to 2015 in Dubai.
- Worked as Office Assistance with Parkar Tours from 2003 to 2004 in India.

## SKILLS:

- MS-Office Professional.

## ADDITIONAL INFO:

- Basic Food Hygiene Training (Certificate No :- MQC/BFH/2010/4732) 25 May 2010 from Dubai Municipality.
- Person In Charge(Certificate No:- PIC499026) 13 Feb 2012 From Dubai Municipality.

**LICENSE DETAILS :**

- Driving license No :- 1008524. (In Dubai).
- Driving license :- No 3.
- Issue Date :- 06/03/2006.
- Expiry Date :- 06/03/2026

**DUTIES:-**

- Bring New Business in the company.
- Set weekly Goals for inside sales representatives.
- Communicate Sales Promotions to customers to grow average customer account size by 25%.
- Coordinates with all suppliers in UAE for best Possible Service.
- Maintained friendly and professional Customers interaction at all time.
- Set up new accounts, established customers credit, and setup payment methods.
- Daily and weekly reporting to management.
- Answer customers Questions Regarding products, prices and availability.
- Ensure that the client gets best of services on time.
- To ensure timely management, Calenderisation, liaisoning with the suppliers as per plan delivery.

**STRENGTH :**

- Positive attitude.
- Intellectual.
- Smart Worker.
- Ability to accept challenges quick learner.

**DETAILS :**

- Will be furnished, if required.