

Mujibur Rahman A

Promote and assist with various sales, marketing events and promotional efforts. Expert in managing inventory, analyzing sales data, and executing promotional strategies to boost revenue and enhance customer satisfaction. Adept at identifying market trends, providing personalized recommendations, and maintaining strong vendor relationships. Proven ability to achieve sales targets and contribute to store growth through effective merchandising and customer engagement. Committed to delivering exceptional service and maximizing profitability in a competitive retail environment.



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📍 Sharjah, UAE

EDUCATION

B.E CIVIL ENGINEERING

Anna University

2015 - 2019

Tamilnadu, India

WORK EXPERIENCE

Salesman

AL AIN FARMS FOR LIVE STOCK PRODUCTION

01/2024 - Present

Sharjah, UAE

Achievements/Tasks

- Manage current customer base through frequent communications and excellent service.
- Support and promote various sales, marketing events, and promotional activities. and strive to achieve all set sales targets.
- Share customer insights and data with relevant teams and staff members.
- Prepare and present proposals and quotes to prospective clients.
- Participate in sales meetings and customer appointments as required and support and promote various sales, marketing events, and promotional activities

Assistant Salesman

AL AIN FARMS FOR LIVE STOCK PRODUCTION

09/2021 - 01/2024

Sharjah, UAE

Achievements/Tasks

- Cultivated strong customer relationships to boost loyalty and retention.
- Managed efficient operations during peak trading hours with energy and focus and assisted customers with product selection, recommending items to enhance transaction value.
- Consistently met revenue and performance KPIs through effective retail service and sales skills
- Processed product returns efficiently and Maintained high standards of store presentation and hygiene through regular cleaning.
- Increased store revenue by promoting point-of-sale offers and driving impulse and add-on purchases.

SKILLS

AutoCAD2D

Travel Management

Customer Service

Team Leadership

Problem-Solving

Quality Assurance

MS Office

Excellence

REVITwithVRAY

DRIVING LICENCE NUMBER

4595304

LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

Malayalam

Full Professional Proficiency

Tamil

Full Professional Proficiency

INTERESTS

Sales

Learning

Volunteered Work

Driving

Reading