



MUBASHSHIR RAZA

Store Sales Executive

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ABOUT ME

Al Rigga Dubai, UAE
Nationality- Indian
Visa Status - Visit Visa

EDUCATION

- **Bachelor of Technology**
Dr A.P.J Abdul Kalam University
2019 - 2023
- **Senior Secondary School**
National Public School
2018- 2019
- **Secondary School**
5th Centenary Hi-Tech School
2016

EXPERTISE

- Management Skills
- Digital Marketing
- Product Sales
- Critical Thinking
- Communication Skills

LANGUAGE

- English
- Hindi
- Urdu

PROFILE

Store professional with 1.5 year of experience in customer service, account handling, and daily store operations. Committed to delivering accurate financial services and maintaining strong client relationships.

WORK EXPERIENCE

- **Vishal Mega Mart** **MARCH 2024 - APRIL-2025**
Senior Store Sales Executive
 - Delivered excellent customer service, resulting in a consistent increase in customer satisfaction and repeat business.
 - Achieved monthly and quarterly sales targets, contributing to a 15-20% growth in store revenue.
 - Maintained up-to-date knowledge of products and promotions to effectively assist customers and drive upselling and cross-selling.
 - Trained and supported new sales staff, improving onboarding efficiency and team performance.
 - Monitored and analyzed daily sales reports to optimize product placement and sales strategies.
- **Wasat International Pvt Ltd** **AUG 2023 - FEB 2024**
Sales Executive
 - Achieved sales targets and boosted store revenue through effective upselling and customer engagement.
 - Ensured excellent customer service, resulting in higher satisfaction and repeat business.
 - Managed inventory, restocking, and merchandising to maintain optimal store presentation.

SKILLS:-

- **Communication Skills** - Clear and professional interaction with clients and colleagues.
- **Customer Service** - Providing helpful, courteous, and solution-oriented service.
- **Attention to Detail** - Ensuring accuracy in financial transactions and documentation.
- **Problem-Solving** - Addressing customer issues or financial discrepancies effectively.
- **Time Management** - Handling multiple tasks efficiently in a fast-paced environment.
- **Teamwork** - Collaborating well with colleagues to meet branch and customer goals..
- **Integrity** - Handling sensitive financial information with honesty and confidentiality.
- **Emotional Intelligence** - Managing interactions calmly and empathetically, especially under pressure.