**ESUMI** 



# MUBEEN ARIF

Retail Store Manager

#### CONTACT

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#### LINKS

(in) Linkedin

#### LANGUAGES

- English
- Hindi
- Urdu

## **PERSONAL INFO**

- Date of birth: 5 May 1988
- Place of birth: India
- Nationality: Indian
- Driving licence: UAE valid Driving License

#### **PROFESSIONAL SUMMARY**

I am a detail-oriented and organized Retail Store Manager with 13+ years of experience in various retail settings. My expertise lies in leading successful teams, managing store operations, and developing innovative strategies to drive sales. My greatest strength is my ability to motivate staff and ensure they are providing exceptional customer service. I am adept at utilizing data-driven insights to develop effective promotional campaigns that have delivered positive results. In addition, I possess excellent communication and interpersonal skills which have enabled me to build strong relationships with key stakeholders. Overall, I am an experienced leader that can deliver tangible results for the organization.

#### **EXPERIENCE**

## **Retail Operations Manager**

NABEELA GROUP / United Arab Emirates, Dubai

#### 2022 - Now

- Successfully managed a team of 20+ employees across multiple locations
- · Implemented inventory management system resulting in cost savings
- · Developed and implemented training programs for new employees
- Created and maintained budget plans for all retail locations

#### **Dark Store Manager**

Talabat Delivery Hero / United Arab Emirates, Abu Dhabi

#### 2020 - 2022

- · Ensuring efficient and timely delivery of products to customers.
- Managed a team of employees and ensured they followed company policies
- · Monitored inventory levels and ordered supplies as needed
- Oversaw day-to-day operations of the store, including quality control and customer service

#### **Retail Store Manager**

Fathima Group / United Arab Emirates, Sharjah

#### 2016 - 2020

- · Managed daily operations of retail store
- · Supervised team of employees
- · Met and exceeded sales targets
- · Ensured customer satisfaction
- · Trained new employees
- Created employee schedules
- · Implemented marketing strategies

## **Retail Store Manager**

SM GROUP / United Arab Emirates, Dubai

#### 2011 - 2016

- · Managed store operations
- · Exceeded sales targets
- · Maintained high customer satisfaction
- · Collaborated with cross-functional teams
- · Implemented successful marketing strategies

## **EDUCATION**

## Undergraduate

B.TECH, India, Hyderabad

2006 - 2009

## **SKILLS**

Leadership	Time Management
Inventory Management	Team Building
Communication	Marketing and advertising
Customer Service	Problem Solving

## **COURSES**

## **ODOO**

**TALABAT** 

2020

## **SAP**

fathima group

2016

## **Bussiness master**

SM Group

2011

## **Computer Hardware**

**Hacs Computers** 

2002