

Mudassir Ulla P



● Personal Info

E-mail

mudassirullap40@gmail.com

Phone

9663857401/971504120299

Address

LIG 2 71, K H B Colony
Kalyanagiri, Mysuru,
570019

DOB

02/07/1979

Marital Status

Married

Nationality

Indian

Professional Summary

Result oriented professional with 15+ years of experience in hand and a proven knowledge in client relationship, researching and analyzing sales options, search engine marketing etc. Aiming to leverage my skills to successfully full fill the sales and customer care professional role at your company.

Determined manufacturing parts sales person with strong negotiation skills and in-depth knowledge of the automotive industry. Strong leadership skills and commitment to improving team quotas and building meaningful goals. Ability to work well under pressure.

● Area of Expertise

- Excellent convincing power with excellent communication and interpersonal skills,
- Consistently achieving monthly and yearly sales target and growth,
- Ability to develop new business ideas and development,
- Plan and develop merchandising strategies that balance customers' expectations and company's objective,
- Maximize customer interest and sales levels by displaying products appropriately,
- listen to customer requirements and present appropriately to make a sale,
- maintain and develop relationships with existing customers in person and via telephone calls and emails,
- Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc.

● Employment Details

- Make sales, answers customers' questions, channel customers' complaints to proper avenues,
- Maintain an awareness of all promotions and advertisements,
- Assist in floor moves, merchandising, and display maintenance,
- Achieving monthly target,
- Build constructive customer relationships and team with channel partners to build pipeline and close deals,
- Stay up to date with the latest technology and industry's best practices,
- Excellent communication, interpersonal and presentation skills.

Marketing Manager

Lunars Footware.in

(6 years)

Responsibility:

- Maintain and develop relationships with existing customers in person and via telephone calls and emails.
- Analyzing sales figures, market trends and customer behavior to determine product needs

Personal Skills

- Good organizing skill
- Hardworking and Responsibility
- Positive attitude
- Sincere and Punctuality
- Good problem solving and analytical skill.
- Can handle pressure situations and adapt well to new work culture

Languages

- English
- Hindi
- Kannada

- Stocking sales floor shelves and creating attractive product displays.
- Maintaining and tracking inventory.
- gathering information on customers' reactions to products
- Make accurate, rapid cost calculations and providing customers with quotation
- Review My sales performance, aiming to meet or exceed targets
- Listen to customer requirements and present appropriately to make a sale
- Meet with potential clients to determine their needs
- Resolve customer complaints regarding sales and service

Quality Controller

Paragon Polinar Product Pvt Ltd (5 years)

Responsibility:

- Maintain and develop relationships with existing customers in person and via telephone calls and emails.
- Analyzing sales figures, market trends and customer behavior to determine product needs
- Stocking sales floor shelves and creating attractive product displays.
- Maintaining and tracking inventory.
- gathering information on customers' reactions to products
- Make accurate, rapid cost calculations and providing customers with quotation
- Review My sales performance, aiming to meet or exceed targets
- Listen to customer requirements and present appropriately to make a sale
- Meet with potential clients to determine their needs
- Resolve customer complaints regarding sales and service.

Experience and effective restaurant manager adept in all the aspects of successful restaurant management. Bringing forth years of industry experience and expert managing staff and restaurant function. Equipped with a diverse and promising skills set

- Altered the menu based on seasonal offerings and customers feedback
- Monitored the dining room and made seating changes as necessary and addressed any customer concern or wishes appropriately.

Education

Secondary School

JSS High School

- Conducted and coordinated Social and cultural events

Key Competencies and Skills

- Outstanding professional manner.
 - Possession of good communication skills and interpersonal skills.
 - Punctuality and strong determination with a desire to succeed.
 - Fast learner I thrive on new challenges and can easily resource
- Knowledge and know-how for new skills

References

Available on request.

Declaration

I hereby declare that all the information furnished in this resume is true and accurate to the best of my knowledge

Mudassir Ulla P