

MUFEED RAHMAN

SALESMAN & PURCHASER

ABOUT ME

As a seasoned sales, marketing, and purchasing professional, I bring a unique combination of skills and expertise to drive business growth and success. With a proven track record of delivering results-driven solutions, I excel in negotiation, marketing strategy, and team collaboration.

EXPERIENCE

BAB AL RAHMA LLC BRANCH GROCERY
14/11/2022 - 19/03/2025

- > Salesman
- > Purchaser
- > Cashier
- > Maintenance

KEY SKILLS AND EXPERTISE

Sales: Negotiation, account management, sales strategy, and team leadership.

- **Marketing:** Market analysis, campaign development, brand management, and digital marketing.
- **Purchasing:** Supplier management, contract negotiation, procurement strategy, and inventory management.

In the business world, it is possible to understand the interests of any customer by speaking to them in a conversational style and then do business with them. No matter how expensive the item is, they market it well by educating consumers about its quality and commercial value. The method of selling products to customers by talking to them as a friend rather than as a business person. If customers are showing a lack of interest in purchasing items, try to distract them by showing them other items.

CONTACT

Phone:

0545393208,0544753379,+917994594740

Email: mufeed.rahman.ellikkal.786@email.com

Address: JEBAL ALI,DIP 2

SKILLS

- > Management Skills
- > Creativity
- > UAE driving licence (light vehicle)
- > Auto electric modification
- > Digital Marketing
- > Sales
- > Critical Thinking
- > Leadership

LANGUAGE

- > Malayalam
- > Hindi
- > English

EDUCATION

- > **GHS KOLAPPURAM**
HIGH SCHOOL STUDYS 02/03/2009 - 04/05/2016
- > **GHSS PERUVALLUR**
HIGHER SECONDARY STUDYS
HUMANITIES 09/03/2017 - 08/05/2019
- > **INSTITUTE OF AUTOMOBILE TECHNOLOGY**
Auto accessories & electric
Experience: 3 years 19/08/2019 - 25/12/2019